



# TEXAS LOCKSMITH ADVISOR

Serving Texas Professional Locksmiths Since 1964

SEPTEMBER 2008    Volume 50    Number 9

**STRENGTH Through UNITY**

## TABLE OF CONTENTS

Associates Directory	16-19
Convention - 2009	12
DBS / PSB	13-16
Editors Message	5
Education - (LASA, ALNM, OPLA, OMLA)	6-7
Education - (TLA, ALNT, GHLA)	6-7
Good Will & Welfare	20
Legal - License - Law	8-10
New Products	13-15
Officers, Committee's & Advisors	2
Phony Locksmith Updates	10
Presidents Message	3
Questions Asked ?? - Questions Answered	11
Southwest Area Associations	20
Texas License Verification	10
TLA Road show - East Texas (Shreveport)	4
Want Ads	19

### WE NEED YOUR E-MAIL ADDRESSES

E-Mail Address Update

Please **E-Mail** your **NAME**, **FIRM** name and **TLA NO.** to:  
[editor@texaslocksmiths.org](mailto:editor@texaslocksmiths.org)

### SOUTHWEST INTERNATIONAL SECURITY EXPO

March 22nd, 2009  
San Antonio, TX  
DETAILS - PAGE 12

**President**

JohnArnold  
1818 N. I-35 #102  
Carrollton, TX 75006  
972 245 9583  
FAX: 972 245 0219  
president@texaslocksmiths.org

**1<sup>st</sup> Vice President**

Billy Garrett  
155 Roberts Ave  
Bridge City, TX 77611  
409 735 4424  
1st@texaslocksmiths.org

**2<sup>nd</sup> Vice President**

Rick Milliorn  
9537 Dyer St  
El Paso TX 79924  
915 821 3212  
2nd@texaslocksmiths.org

**Secretary**

Troy Maynard  
9415 Burnet Rd # 103  
Austin, TX 79758  
512 933 0300  
sec@texaslocksmiths.org

**Treasurer**

Laura Milliorn  
9537 Dyer St  
El Paso TX 79924  
915 821 3212  
treasurer@texaslocksmiths.org

**Parliamentarian**

Jason Stewart  
1802 County Rd West  
Odessa, TX 79763  
432-550-4620  
parl@texaslocksmiths.org

**Membership**

Nick Heath  
13504 Schroeder Rd #5201  
Houston TX 77070  
713-824-7093  
FAX: 713-429-1637  
nick.heath@clarksecurity.net

**Editor**

Laurence (Laurie) Simon  
1314 Huntington Dr  
Richardson, TX 75080  
972 234 2443  
FAX: 972 234 0339  
editor@texaslocksmiths.org

**Sergeant-At-Arms**

Bill Bybee  
1705 Spring Branch  
Cleburne, TX 76033  
817 938 5940  
sgt@texaslocksmiths.org

**COMMITTEES & ADVISORS**

**Board Of Trustees**

Roy Yetter  
826 E 14th St  
Houston, TX 77009-5000  
Trustee@texaslocksmiths.org

**Web Master**

Glenn Koons  
5311 Valburn Circle  
Austin, TX 78731  
512 346 2326  
FAX: 512 346 3871  
webmaster@texaslocksmiths.org

## **SEPTEMBER 2008**

**John Arnold, CML - TLA President**

How busy can it get? I keep thinking we are there, but then here comes more. We have had a board meeting in San Antonio and another road show for East Texas. We have had a lot of members affected by storms also. Hopefully no one has been harmed. If you know anyone that has been affected and needs some help, let me know. We have some caring and generous members.

The East Texas / LA road show was a lot of fun. We had 25 students and a great time. There were almost 40 at the lunch, vendor show. I would like to thank HL Flake and Southwest Architectural Sales; they really made the show special. We will continue to come to you. The Lubbock show is coming November 14 and 15, 2008. Information is coming quick. I would like to go to South Texas, let me know if you have any ideas. I would like to thank member, James Horton and member to be, Curtis Farmer. Without their help the road show would not have happened. THANKS!!!!!!

We have a new Membership Chairman. His name is Nick Heath. He has worked as a locksmith for about 9 years. He has also worked in computer sales and distribution. He currently works with Clark Security Products and brings a diversified back ground to the board and will be an asset to the association. Drop Nick a line of thanks.

Our affiliate association ALNT has the Dave McOmie safe penetration party coming October 25 and 26 in Dallas. I visited with Rick Rolland on Friday. They have a warehouse full of locked up safes. He has B rates all the way to TL30s. There will be something for the novice and the veterans alike. There will be only 40 spots available for this unique event. Contact me for more info. 1-877-TLA-INFO.

Be warned there is an amendment to HB 1702.35.311 that would allow an exemption to someone installing a lock for a person who had purchased the lock from a third party (Home Depot). This is completely unacceptable. I think they should propose a rule that a person would be exempt from electric code if their customer purchased the wire at Home Depot or Lowes. I don't know what they are thinking but let your view be known. Please write the members of the PSB. There is more info in the newsletter and on our web site.

I have lots more to talk about but only so much space and time. Anybody who wants to make a difference, you can! All you have to do is write a letter, attend a local association meeting, volunteer for TLA.

Don't miss Dave McOmie or the Road Shows coming up.  
'Till next month,

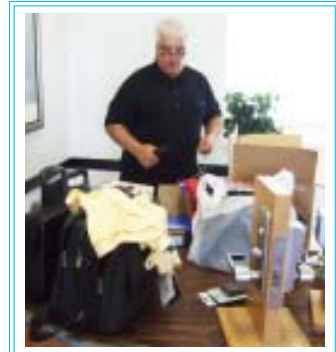
John Arnold, CML , TLA President

# Education in Shreveport

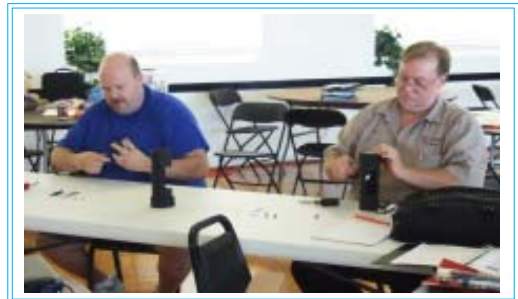
## 2008 EAST TEXAS / LOUISIANA ROAD SHOW



Preparations  
for  
Classes  
*(lots of work)*



The  
Quest  
For  
Knowledge



Your President  
Editor & Instructor



Distributor Support & Sales

## LETTER FROM THE EDITOR

Lots and lots of good stuff in this issue. Not as many pages as the prior issue, for I had to make up with the information that was delayed by my illness. All is well, I even made it to Shreveport for the very successful Road Show. Texas is big, and TLA will keep reaching out to all corners for educational and warm feelings among our members.

On a serious note, (and most of mine usually are), this is your publication. Members may advertise overstocked items, tools, and whatever you want to sell at no charge. What are you waiting for? Contact me with what you want to sell, and I will see to it that it gets sold, or at least try to. Remember, no help wanted ads. We are a fabulous group of professionals, and don't want to start "stealing" help from other members.

As for our Associates - there is no charge on newsworthy articles about products personnel changes, etc. Advertising does cost, please don't hesitate to contact me.

And for all members combined, I have a category named, "good will and welfare." Again, it is for you as members to take advantage of. Please let me know of happy as well as sad things. Sickness and Health. Children, Grandchildren, etc. Share it with your fellow members.

Speaking of sharing, I will be doing a lot of that - stories from the past. A couple of weeks ago, a Locksmith here in the Dallas area sent me a MS Presentation giving the reason for the wedding ring on the fourth finger. I saw it and sent him a note with one word, "**WRONG.**"

The fourth finger is known in the world of medicine as the "**LEACH**" finger. **WHY?** In years prior to modern medicine, leaches were used to drain poison, etc., from the blood stream. The pharmacist would reach into the container and the leach that attacked the fourth finger was the one that was ready to be used. **WHY? - FACT:** We all have 10 fingers. The fourth finger is the only one that the blood vessels are connected directly to the heart. **CONCLUSION:** Your love is closest to your heart. **FURTHER PROOF?** Touch the person you love most with each finger, you will feel immediately the difference.

Now you ask, "what does this have to do with Locksmithing?" Well, I am really reaching but how about spinning the dial on a safe and feeling it's tumbler drops?

Laurence (Laurie) Simon, Editor  
Comments?

E-mail to: [sla-editor@simon-says.net](mailto:sla-editor@simon-says.net)

**Hans Johnsen Company**



**888-879-1500**  
**www.hjc.com**

Time is important to you as a customer. Our Dallas Texas based warehouse and multiple freight sources allow us to deliver product overnight to 80% of our customers.

**Serving the Security Hardware**  
**Professional since 1901**

## FUTURE PLANNED TLA EDUCATIONAL ROAD SHOWS

Plans have been confirmed for Lubbock on November 15th thru the 17th, 2008. Details as to classes and social events will be announced shortly.

Plans for either Corpus Christi or Harlingen tentatively have been set at the end of 2008 or the beginning of 2009. We will continue to keep our members updated.

## ALNT EDUCATIONAL PROGRAMMING DAVE McCOMIE'S PENETRATION PARTY



**OCTOBER 25 AND OCTOBER 26, 2008**

9:00a.m. TO 6:00p.m.

ROLLAND SAFE COMPANY

3104 TOWERWOOD

FARMERS BRANCH, TX 75234



ALNT MEMBERS -	\$ 185.00
MEMBERS OF	
OTHER RECOGNIZED ASSOC. -	\$ 235.00
NON-ASSOCIATION MEMBERS -	\$ 285.00

**FOR ADDITIONAL  
INFORMATION  
SCOTT COOK  
817-999-9029**

[northtexaslocksmiths@usa.net](mailto:northtexaslocksmiths@usa.net)

## GHLA EDUCATIONAL PROGRAMMING

Saturday, October 18th, 2008 8:00AM – 5:00PM <b>FUNDAMENTALS OF MASTER KEYING</b> Instructor: Jim Hancock Cost: \$75.00 – Member of any recognized Assoc. \$100.00 – Member of No Assoc.	Saturday, November 15th, 2008 8:00AM – 5:00PM <b>LARGE FORMAT IC CORE</b> Instructor: Jim Hancock Cost: \$75.00 – Member of any recognized Assoc. \$100.00 – Member of no Assoc.
---	---

Sunday, October 19th, 2008 8:00AM – 5:00PM <b>SMALL FORMAT IC CORES</b> Instructor: Buddy Clifford, CML Cost: \$75.00 – Member of any recognized Assn. \$100.00 – Member of no Assoc.	<b>FOR INFORMATION CONTACT: BILLY GARRETT Education Chairman brgarrett@sbcglobal.net 409-735-4424</b>  <i>Lunch on your own</i>
--	---

Each class will give  
Texas licensed  
Locksmith 8 hours of  
CEU's



**ALL CLASSES TO BE HELD AT  
H.L. FLAKE COMPANY  
5005 Gulf Freeway  
Houston, TX 77023**

## CONTINUING EDUCATION

Don't forget that you are required to have a total of eight hours of continuing education credits for your renewal of license. One hour must be an approved ethics class. Several organizations are offering classes. Check with You' local associations, TLA, and national associations for class information.

## LASA EDUCATIONAL PROGRAMMING

LASA along with Bonnie Morse (bonniemorse@grandecom.net) are working in behalf of the Locksmiths in Texas. She has had and is planning many educational programs, open to all licensed Texas Locksmiths. Uniquely, she is now preparing a CEU program for managers to start in 2009. We will keep TLA members abreast of her activities.

### LASA September 11th Clinic

#### R2 HINGE

#### Presented by Kerry B Sprick



A demonstration on how the R2 Hinge cuts door repair costs in half. With the unique patented fully adjustable VARYX Continuous Hinge.



## ALNM ANNUAL CONVENTION and EDUCATIONAL Programming



### Associated Locksmiths of New Mexico

2008 Annual Convention  
September 19th., 20th. 21st

**Holiday Inn Airport**  
6655 Gateway West  
El Paso, TX

**Details - Contact**  
Laura Milliorn, CRL  
(915) 821 3212  
laura@hasslefreelocksmith.com



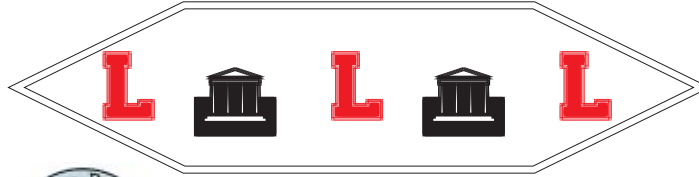
## OPLA ANNUAL CONVENTION and EDUCATIONAL Programming



<http://www.ozarklocksmiths.org/education.html>

On Saturday September 13, 2008

Ozark Professional Locksmiths having their annual trade show & BBQ at the Best Western Inn of the Ozarks, in Eureka Springs, Arkansas.



**Texas**  
Department of Public Safety

Information for the News Media

Public Information Office

(512) 424-2080

<http://www.txdps.state.tx>

**OCTOBER 2008 DPS / PSB  
BOARD MEETING  
October 30, 2008  
6100 Guadalupe, Bldg E  
Austin, TX 78752**

This is a proposed exemption for **handymen** to install a lock the customer bought at Home Depot\*. We really need to oppose this.

Have you written the PSB Board Members to share your views concerning the proposed addition to 35.311 EXEMPTIONS?

**DO SO TODAY! SEND ONE TO EACH NAME**

John E. Chism  
Mark L. Smith  
Harold G. Warren  
Doris F. Washington

Howard H. Johnsen  
Stella Caldera  
Charles E. Crenshaw

TXDPS Private Security Bureau - MSC-0242  
P.O.Box 4087  
Austin, TX 78773-000

**SEE SAMPLE SUGGESTED LETTER NEXT PAGE**

\* Name used only to show a typical big box store

**LEGAL - LAW - LICENSE**

***Continued***

**SUGGESTED  
SAMPLE  
LETTER**

(date)

(your name & address)

To Whom It May Concern: DPS/PSB Board Member,

I can not understand your even considering the proposed change to Rule 35.311 under EXEMPTIONS after you have passed Rule 35.14 UNLICENSED GENERAL CONTRACTOR or OTHER INTERMEDIARIES.

Individuals such as carpenters are Contractors. If they provide a regulated service they should be licensed to do so. These type individuals are not allowed to perform any other regulated service such as plumbing, AIC, or electrical work without these license. Why would the security industry allow them to perform security work, which could affect the safety of the end user, without a security license?

When an individual purchases hardware (lockset) to place in their home or business, they may install or place the hardware themselves, but if they pay someone else to install or place the hardware it becomes a 'contracted service' and is a regulated security service, which requires a license.

Rule 35.14 should apply regardless of the size or location of the Contractor.

There is no need to add anything to Rule 35.311 EXEMPTIONS.

Please make no changes to Rule 35.311.

Sincerely,

## **PRIVATE SECURITY BUREAU INVESTIGATIVE OFFICES**

For Criminal History and Licensing inquiries, please contact  
Private Security Bureau Headquarters  
(512) 424-7710

---

### **"PHONY LOCKSMITH'S"**

If you or your customers encounter a phony locksmith, please file a complaint through your state's Attorney General office. The AG's are aware of this problem, but require consumer complaints in order to pursue the matter.

ALOA has set up a webpage to file those complaints at: <http://www.aloa.org/AGMap/AG.htm>.

---

### **Sunset Commission Meeting Dates for DPS**

FYI regarding the dates for which the Sunset Advisory Commission has set to hear issues about the Department of Public Safety (24-25 June) and then to make its recommendations on potential changes to the agency's statutes (23-24 September). These recommendations will then be presented to the 81st Texas Legislature when it meets in regular session beginning in January 2009.

---

## **TEXAS LICENSE VERIFICATION**

If you are curious as to whether an individual or Company is licensed through the Department of Public Safety, it is simple to research on the DPS Web site. To do so, just follow these steps:

1. Go to the Texas DPS Private Security Board Web Page:  
<http://www.tcps.state.tx.us>
  2. On the Bottom Left, Select Search Individual or Search Company.
  3. Enter Known Information
  4. Press Enter, or Select Search
- 

### **Texas Legislative Fund**

The Texas Locksmiths Association monitors legislation, licensing, and regulation to look after the interests of locksmiths in Texas. A portion of the membership dues helps maintain this program, but additional contributions are needed. Those wishing to support this effort with a donation or donate items for auction, please contact a member of the board or call 1-877-TLA-INFO.

## QUESTIONS ASKED ?????

I have been trying to log into Elite's Web Site and my Membership number will not work,

or

I have been trying to log into Elite's Web Site and have been over charged

etc., etc., etc.

## QUESTIONS ANSWERED !!!!!

The Texas Locksmith Association has partnered up with Elite CEU to offer all TLA members discounted training for State approved online CE courses. In addition, Elite CEU has committed to donating a percentage of the proceeds from all member training back to the TLA.

Instructions:

- In order to access the courses you will need to visit [www.eliteceu.com](http://www.eliteceu.com).
- Click on the New User button at the top left of the screen.
- Enter in "tla" (lower case and without the quotation marks) into the Client Code box
- Once registration is complete you may purchase any course with a 20% discount online or over the phone.

Elite CEU is a proud member of the TLA and we look forward to continually servicing its members any way we can! If you have any questions please feel free to call Elite CEU toll-free at 1-866-556-5512. Further contact information:

Kaleb Brashear  
Elite CEU, Inc.  
16238 RR 620 N. Ste. F  
Austin, TX 78717

Toll-free: 1-866-556-5512  
Office: 1-512-351-7368  
Fax: 1-512-351-3746  
[kbrashear@eliteceu.com](mailto:kbrashear@eliteceu.com)  
[www.eliteceu.com](http://www.eliteceu.com)

**YOU GOT A QUESTION?  
WRITE US - WE WILL TRY TO HELP !**

[tla-editor@simon-says.net](mailto:tla-editor@simon-says.net)

# 2009 Annual Convention



51st Annual  
Convention  
March 17th - 22nd, 2009  
San Antonio, Texas



The Finest in Educational Classes



The Annual Business Meeting



The Renewel of Friendships



The Saturday Night Bash

And Featuring The First South West  
United States

## Security EXPO

### BOOK YOUR RESERVATIONS NOW

A block of rooms with special rates have been reserved and are available until February 15th or until the group block is sold-out, whichever comes first.

Booking a reservation from our site is simple. To begin the process, click on:  
<http://www.hilton.com/en/hi/groups/personalized/SATAPHF-TXLA-20090317/index.jhtml>  
"Book a Room" below to receive your group's preferred rate.

1 KING BED

rates from 109.00 USD/Night

2 DOUBLE BEDS

rates from 109.00 USD/Night

Book by February 15th to reserve your room!

### HILTON SAN ANTONIO AIRPORT

611 NW Loop 410  
San Antonio, Texas  
USA 78216

Tel: +1-210-340-6060

Fax: +1-210-377-4674

## Schlage(R) Introduces Innovative Web- and Mobile Phone-controlled Locks

The new Schlage LiNK deadbolts and locks provide homeowners the power to remotely control and monitor access to their home 24/7 with any web-enabled mobile phone or computer.

The new Schlage LiNK deadbolts and locks provide keyless entry through 4-digit access codes that can be entered, activated, deleted or disabled on the lock's 11-digit push button keypad, or via the Schlage LiNK web portal or mobile application.

This solution gives homeowners the freedom of never having to carry or circulate multiple sets of keys, coupled with the ability to instantaneously grant access to family members, friends, unexpected house guests, and service providers such as handymen and housekeepers.-- Designed with plug and play simplicity, the wireless Z-Wave Bridge easily plugs into an Ethernet port on the home computer's Internet router and the light module plugs into any standard 3 prong electrical outlet.

-- Schlage LiNK locks are powered by regular batteries and typically install in less than 30 minutes with only a screwdriver.

-- The Schlage LiNK Starter Kit retails for \$299 and includes one Schlage LiNK deadbolt or lock, a wireless Z-Wave Bridge and a compatible light module. Additional Schlage LiNK deadbolts or locks will retail for \$199.

-- There is also a \$12.99 monthly subscription fee for use of the Schlage LiNK online portal and mobile applications. With the monthly subscription, homeowners also receive 100 MB of memory to store IP camera video, if installed with the system.

-- Schlage LiNK deadbolts and locks can be used anywhere in the home a traditional lock is used and are available in bright brass, satin nickel and aged bronze, to complement any decor.

Schlage LiNK deadbolts and locks will be available at Fry's Electronics Retail Stores, on Fry's web site ([www.frys.com](http://www.frys.com)) and through select professional builders in late October.- The Schlage LiNK web portal utilizes the same Secure Socket Layer (SSL) protection used by the banking industry and the Z-Wave Bridge's RF signals are fully encrypted using AEC 128 bit encryption protocols.

-- Schlage LiNK locks are the first Z-Wave-enabled locks and work seamlessly with more than 300 other Z-Wave-enabled home automation devices including products ranging from lighting and temperature to pool and spa controls. Additional product attributes include: **About Z-Wave**

Z-Wave(R) is the first technology to bring affordable, reliable and easy-to-use wireless control to every aspect of daily life -- the home, consumer electronics, healthcare, and energy use, to name a few. Z-Wave is an award-winning, proven and interoperable wireless mesh networking technology that allows a wide array of devices in and around the home to communicate including lighting, appliances, HVAC, entertainment centers, and security systems. Z-Wave brings many benefits to everyday life including remote home monitoring, home healthcare, safety and security, and energy conservation Inc. and its subsidiaries in the United States and other countries. Via the Schlage LiNK online portal, homeowners also have the control to set up user codes for specific days and times, receive text or e-mail notifications when certain codes are used and track codes that have been used over the past 90 days. These features deliver peace of mind to the parents of active families so they know exactly when their children, family members, friends and even service providers are entering their home. It also does away with the need to regularly replace locks for rental properties and second homes.

## **SELECT Introduces Electrically Modified Full Surface Geared Continuous Hinge**

Now maintenance supervisors and building owners can repair sagging doorways equipped with electrical devices for good with SELECT Hinges' new full surface geared continuous hinge modified for electrical door operation. SELECT's SL57 hinge, designed for retrofit applications on high-traffic doors, is the only full surface geared continuous hinge available that fully conceals the wiring to carry continuous electric current between the frame and the door — and the only hinge proven to last 50 years or more.

SELECT's process —"Patent-Pending" — allows wires to pass through holes and machined channels in the hinge leaves and through a modified thrust bearing. Wires can then be connected to any door-mounted electrical devices such as locks, latches, panic devices, alarms, cameras, I.D. readers and more. The bearing, tubing and the hinge's existing channel covers conceal wires from view after installation and protect wires from crimping. Previously there was no fully concealed method of passing electrical current from the frame to the door when using a full surface hinge, leaving few economical and long-lasting options to repair these entryways.

### **KEEPING UP TO DATE**

**This Is The 21st CENTURY - It is a must  
FOR TEXAS LOCKSMITHS  
to AFFILIATE THEMSELVES with both  
ALOA - & - LOCAL ASSOCIATIONS**

# NEW GROOVY KEYS FROM JET



**DOMINICAN FLAG**  
**ITALIAN FLAG**  
**CUPID On Jet's Flip Series**

---

## NEW COMBINATION LAPTOP AND SMART CLONE From Jet Hardware

Jet Hardware has released it's newest package for cloning most all Transponder Keys. This package **includes a Genuine IBM Think Pad, loaded with all the software required to duplicate Transponder Keys** with their Smart Clone + Crypto dealer priced for both \$1,659.00.



<http://www.jetkeys.com>

**www.idnacme.com**  
Dallas - 800-372-2263  
Houston - 800-359-2263  
San Antonio - 800-431-2263  
Fort Worth - 800-859-2263

**Proud**

We are your "Neighborhood Security Supplier."  
With 4 branches in Texas

**SGI**  
Security General Int'l, Ltd.

**ATTENTION  
ASSOCIATE  
MEMBERS**

This area and any additional space is available for product announcements and updates. Please contact the editor before the end of each month.

[tla-editor@simon-says.net](mailto:tla-editor@simon-says.net)

## DISTRIBUTORS

### CLARK SECURITY PRODUCTS

10390 Shady Trail # 104  
 Dallas, TX 75220  
 (214) 352-3536 (800)-483-5625  
 F (214) 351-5199  
[www.clarksecurity.com](http://www.clarksecurity.com)

### FAIRWAY SUPPLY

2631 Lombardy Ln, Dallas, TX 75220  
 (214) 350-0021 (800) 776-3247  
 F (214) 362-4299

4303 Dacoma St., Houston, TX 77092  
 (713) 957-2160 (800) 767-3247  
 F (713) 957-2122

8814 Shoal Creek, Austin, TX 78757  
 (512) 452-6300 (800) 309-6300  
 F (512) 452-8014

2811 B W Expressway 83  
 LaFeria, TX 78559  
 (866) 676-3247 (956) 797-2174

[www.fairwaysupply.com](http://www.fairwaysupply.com)

### HERBERT L. FLAKE COMPANY

5005 Gulf Freeway  
 Houston, TX 77023  
 (713) 926-3200 (800) 231-4105  
 F (713) 926-3399 (888) 329-0601  
[www.hflflake.com](http://www.hflflake.com)

### J&J DISTRIBUTORS

1028 Donaldson Ave, San Antonio, 78228  
 (210) 734-6165  
 F (210) 735-2248  
[jjdistms@hotmail.com](mailto:jjdistms@hotmail.com)

### MCDONALD DASH

P O Box 75206  
 Memphis, TN 38175-2506  
 (901) 797-8000 (800) 238-7541  
 F (901) 366-0005  
[www.mcdonalddash.com](http://www.mcdonalddash.com)

### SGI

### SECURITY GENERAL INT'L. LTD.

Kristen Houseton, Marketing Manager  
 12500 San Pedro, Suite 475  
 San Antonio, TX 78216  
 (210)-679-2900 F (210)-247-0039  
 Matthew Green  
[mgreen@securitygeneral.com](mailto:mgreen@securitygeneral.com)

### DUGMORE & DUNCAN INC

30 Pond Park Road  
 Hingham, MA 02043  
 (888) 384-6673 F (888) 329-3846  
[www.dugmore.com](http://www.dugmore.com)  
[literartu@dugmore.com](mailto:literartu@dugmore.com)

### HANS JOHNSEN COMPANY

8901 Chancellor Row  
 Dallas, TX 75247  
 (214) 879-1500 (888) 879-1500  
 F (214) 879-1530 (800) 967-4250  
[www.hjc.com](http://www.hjc.com)  
[lock@hjc.com](mailto:lock@hjc.com)

### HOWARD SALES COMPANY

Bill Uhlig  
 4625 Ripley Drive  
 El Paso, TX 79922  
 (915) 833-7733 (800) 456-4625  
 F (915) 833-7770  
[www.howardsales.com](http://www.howardsales.com)  
[info@howardsales.com](mailto:info@howardsales.com)

### IDN ACME

14020 N Welch Rd, Dallas, TX 75244  
 (972) 668-1240 (800) 372-2263  
 F (972) 664 1240

1308 N. First St., Houston, TX 77401  
 (713) 668-0022 (800) 359-2263  
 F (713) 668-8050

12919 Delivery Dr, San Antonio, 78247  
 (210) 545-3396 (800) 431-2263  
 F (210) 545-2198

7555 Pebble Dr, Ft. Worth, TX 76118  
 (817) 284-5696 (800) 859-2263  
 F ( ) 284-3501  
[www.idnacme.com](http://www.idnacme.com)

### RA-LOCK COMPANY

3570 N. Hwy 67 # B  
 Midlothian, TX 76065  
 (972) 775-6301 (800) 777-6310  
 F (972) 775-6316

### TIME MASTERS INC

157 Venture Ct # 9  
 Lexington, KY 40511  
 (888) 798-8465  
[www.time-master.com](http://www.time-master.com)  
[sales@time-master.com](mailto:sales@time-master.com)

## DISTRIBUTORS

**U.S. LOCK**  
77 Rodeo Drive  
Brentwood, NY 11717  
(800) 925-5000 **F** (800) 338-5625  
[www.uslock.com](http://www.uslock.com)

## MANUFACTURER'S REPRESENTATIVES

**ACCESS CONTROL  
RESOURCES**  
LARRY W. PRITCHARD  
407 Longfellow Rd  
Highland Village, TX 75077  
(972) 317-0342 **F** (972) 317-7042  
[ippro1000@aol.com](mailto:ippro1000@aol.com)

**CORNERSTONE  
MARKETING INC.**  
P O Box 58574  
Houston, TX 77258  
16850 Saturn Lane # 100  
Houston, TX 77058  
(281) 286-7519 **F** (281) 286-9616

**H&L SIMON COMPANY**  
Jet Hardware  
1314 Huntington Drive  
Richardson, TX 75080-2809  
(972) 234-8009 **F** (972) 234-0339  
[www.simon-says.net](http://www.simon-says.net)  
[keyslocks@simon-says.net](mailto:keyslocks@simon-says.net)

**JACKSON EXIT**  
Terry Bunker  
3251 Matlock Road # 16208  
Mansfield, TX 76063  
[www.jacksonexit.com](http://www.jacksonexit.com)  
[terry@jacksonexit.com](mailto:terry@jacksonexit.com)

**MTS INTERNATIONAL LTD.  
CO.**  
Marcel De Souza  
2145 S Dairy Ashford # 20C  
Houston, TX 77077-5715  
(281) 920-4747 **F** (281) 920-4748  
[marcelsouza@earthlink.net](mailto:marcelsouza@earthlink.net)

**AMSEC**  
American Security Products Company  
TIM REEVES  
11925 Pacific Avenue  
Fontana, CA 92337  
(772) 971-9279 **F** (208) 248-8936

**DETEX**  
Gary Hackney  
302 Detex Drive  
New Brunfels, TX 78130  
(800) 729-3839 **F** (830) 620-6711  
[www.detex.com](http://www.detex.com)  
[gph@detex.com](mailto:gph@detex.com)

**Ingersoll Rand  
Security Technologies**  
5200 Tennyson Pkwy.  
Suite 300  
Plano, TX. 75024  
972-378-1191 **F** (972) 378-9536  
[www.securitytechnologies.ingersollrand.com](http://www.securitytechnologies.ingersollrand.com)  
[lloyd\\_raforth@irco.com](mailto:lloyd_raforth@irco.com)

**J&J DISTRIBUTORS**  
Melody L Shaw  
1028 Donaldson Ave  
San Antonio, TX 78228  
(210) 734-6165 **F** (210) 735-2248  
[jjdistms@hotmail.com](mailto:jjdistms@hotmail.com)

**MULTI-LOCK**  
Omri Karo  
6900 Preston # 2111  
Plano, TX 75024  
(972)-408-5969  
[www.mul-t-lockusa.com](http://www.mul-t-lockusa.com)  
[omri\\_k@mul-t-lock.com](mailto:omri_k@mul-t-lock.com)

## MANUFACTURER'S REPRESENTATIVES

### R2 Hinge

Kerry Sprick  
8560 Katy Frwy # 166  
Houston, TX 77024  
(713) 647-8000  
www.r2hinge.com  
kbsprick@rwhinge.com

### SECURITECH GROUP, INC.

54-44 44th Street  
Maspeth, NY 11378  
(800) 622-5625 F (718) 392-8944  
[www.securitech.com](http://www.securitech.com)

### SOUTHWEST ARCHITECTURAL SALES, LCC

P.O. Box 1949  
Rowlett, TX 75030-1949  
(972) 880-2486  
www.southwestarch.com/

DALLAS:

mikeclark@sw-a-s.com  
seanhadley@sw-a-s.com

HOUSTON:

davidpopovich@sw-a-s.com  
samhaggard1@msn.com

SAN ANTONIO:

mwillingham@sw-a-com

### SECURITY HARDWARE MARKETING COMPANY

Tony Whitley Sr.  
P O Box 560878  
The Colony, TX 75056  
(214) 244-2582 (800) 571-7462  
F (214) 853-5208  
<http://www.shmc.biz>  
tonysr@shmc.biz

### SHEPPARD-THOMAS ASSOCIATES

Mark Austin  
119 W Aurora Vista Trail  
Rhome, TX 76068  
817-489-1806  
www.ssasales.com  
maustin@ssasales.com

### THE SHUCK GROUP

Greg & Brian Shuck  
1018 Avenue M  
Grand Prairie, TX 75050  
800-984-5024  
brianshuck@theshuckgroup.com  
[www.theshuckgroup.com](http://www.theshuckgroup.com)

## INTERNET SERVICES

### ClearStar SECURITY NETWORK

Jay Long  
4454 Lopez Ave  
Port Townsend, WA 98368  
(360)-379-2494 F (866)-850-9926  
security@clearstar.com  
[www.clearstar.com](http://www.clearstar.com)

### SIMON-SAYS

Laurence (Laurie) Simon  
1314 Huntington Drive  
Richardson, TX 75080-2809  
(972)-234-8009 F (972)-234-0339  
keyinfo@simon-says.net  
[www.simon-says.net](http://www.simon-says.net)

## SERVICE & SCHOOLS

### COTHRON'S SCHOOL OF PROFESSIONAL LOCKSMITHING

807 East 4th St  
Austin, TX 78702  
(512) 459-2807 F (512) 459-2888  
www.cothrons.com  
davidg@cothrons.net

### ELITE CEU, INC.

Kaleb Brashear  
16238 RR 620 N # F  
Austin, TX 78717  
(866) 556-5512 F (512) 351 3746  
www.eliteceu.com  
kbrashear@eliteceu.com

### PRO-SEC-CON

Henry L. Homrighaus, Jr. CHS-V  
13927 Boulder Oaks  
San Antonio, TX 78247  
www.professionalsecurityconsulting.com  
henry.homrighaus@sbcglobal.net  
(210) 490-2172

## INSURANCE SERVICES

### ALLSTATE

Allstate Insurance Company  
MICHAEL D. KERSH  
109 Fuqua Street  
Houston, TX 77089-2410  
(281) 481 1984 F (281 481 0677

## WANT ADS

TLA Paid Members may advertise merchandise, tools and equipment FOR SALE. Sorry, NO "HELP WANTED" ads accepted. Please contact the editor before the end of each month.  
editor@texaslocksmiths.org

E-Mail Updates Needed  
Please E-Mail your NAME, FIRM NAME and TLA NO. to:  
editor@texaslocksmiths.org

*To Receive Important and Newsworthy Information Immediately!*

## GOOD WILL & WELFARE

Each month we would like to share both good and sad information with our membership. They included Birthdays, Anniversary's, Birth Marriage Announcements, Illness and Passings etc.

Please send this information to [editor@texaslocksmiths.org](mailto:editor@texaslocksmiths.org) before the end of each month.

## SW AREA ASSOCIATIONS



**ASSOCIATED  
LOCKSMITHS  
OF AMERICA**

[www.aloa.org](http://www.aloa.org)



**ALNT  
(Dallas)**

[www.NothTexasLocksmiths.org](http://www.NothTexasLocksmiths.org)  
[northtexaslocksmiths@usa.net](mailto:northtexaslocksmiths@usa.net)



**GHLA  
(Houston)**

[www.houstonlocksmiths.org](http://www.houstonlocksmiths.org)  
[anchorlock@comcast.net](mailto:anchorlock@comcast.net)



**LASA  
(San Antonio)**

[www.sanantoniolocksmiths.org](http://www.sanantoniolocksmiths.org)  
[wandajrobbins@sbcglobal.net](mailto:wandajrobbins@sbcglobal.net)

**MLA  
(Ft. Worth)**

**WTLA  
(West Texas)**

[laura@hasslefreelocksmith.com](mailto:laura@hasslefreelocksmith.com)



**LOU-MISS**

[www.loumiss.org](http://www.loumiss.org)  
[coopbil1@aol.com](mailto:coopbil1@aol.com)



**ALNM  
(New Mexico)**

[www.alnm.us](http://www.alnm.us)



**OMLA  
(Oklahoma)**

[www.omla.com](http://www.omla.com)  
[editor@cox.net](mailto:editor@cox.net)



**OPLA  
(OZARK)**

[www.ozarklocksmiths.org](http://www.ozarklocksmiths.org)  
[anna@ozarklocksmiths.org](mailto:anna@ozarklocksmiths.org)