



TEXAS LOCKSMITH ADVISOR

Serving Texas Professional Locksmiths Since 1964

OCTOBER 2008 Volume 50 Number 10

TABLE OF CONTENTS

Associates Directory	15-18
Advertising Policy	20
BOD - Officers, Committee's & Advisors	2
Convention - 2009	12
DBS / PSB	8-10
Editors Message	4
Education - (TLA & GHLA)	7
Good Will & Welfare	7-19
Industry News	13
Legal - License - Law	8-10
New Products	14
Phony Locksmith Updates	10
Presidents Message	3-4
Questions Asked ?? - Questions Answered	11
Southwest Area Associations	19
Texas License Verification	10
TLA Road show - West Texas (Lubbock)	5-6
Want Ads	18

STRENGTH Through UNITY

WE NEED YOUR E-MAIL ADDRESSES

E-Mail Address Update

Please **E-Mail** your **NAME**, **FIRM** name and **TLA NO.** to:
editor@texaslocksmiths.org

SOUTHWEST INTERNATIONAL SECURITY EXPO

March 22nd, 2009
San Antonio, TX
DETAILS - PAGE 12

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The Presidents Message

October 2008

John Arnold, CML - TLA President

October 2008.

Boy time flies. We are working to get ready for the Lubbock Road Show and 2009 Convention in San Antonio. There is a PSB meeting coming on Oct. 30. We are busy working for you.

In September I had the privilege of attend the New Mexico convention in El Paso. TLA sponsored the banquet this year, because there were so many attending from far West Texas. We need to let them know we support them. What a great meeting. I really had a good time visiting with locksmiths from all over NM and far West Texas. I tell you El Paso might be the 51st state. They are even in another time zone and seem to have their own culture. Just joking about the state thing, they are a part of Texas and TLA is here to help support locksmiths in all of Texas. This includes East Texas South Texas, North Texas, Central Texas, Coastal Texas, Panhandle Texas, etc. You get the idea, TEXAS is a BIG state! TLA will come to your area, just call or write me and we can make it happen.

There is a new round of an old fight. The scammer are at it again. Many phone books are filled with phone numbers to these scabs from NY and elsewhere. Many are accompanied with an address belonging to a legitimate shop. Scott Cook, president of ALNT, saw they had done this him. He has filed a police report. He is afraid one of these guys will defraud someone or maybe even assault someone. Of course they will be looking for Scott to pay retribution. He can probably defend himself, but who wants the hassle and expense. File a police report on these guys if they have done this with your address, it could save you a lot later in court. Also beware they are doing this on Google also. We are working with the DPS to see if we can do something more about it. Maybe a class action against the phone company for not verifying addresses.

I will keep harping on this subject, because it is so important. We want you to receive your TLA Advisor by email/download. It really would save a lot. Every month we spend about 1000.00 to mail this publication. I personally like to receive mine by download. I just have too much paper in my office. I can keep the back issues on my computer and TLA Website. Essentially it takes no space on my cluttered desk, saves a tree, saves the environment, and saves TLA money. The cost of mailing the advisor is barely covered by your dues. Please let the editor know that you would like this option. Most associations do not

The Presidents Message, Cont'd

mail or charge a fee to do so. Please help us so we don't have to make an unpopular decision. Put your e-mail on your renewal or contact Laurie Simon to save a tree! Laurie is at: editor@Texaslocksmiths.org, mail him at 1314 Huntington Drive, Richardson, TX 75080, or call him at 972-234-8009.

The convention books will be out in about a month. Also your membership dues are coming fast. Until next month, we'll see ya.

John Arnold, CML

LETTER FROM THE EDITOR

Laurence Simon, RL - TLA Editor

I noted that John had touched on a subject that has become quite costly and a serious problem with TLA along with many other Locksmith Associations. Our membership asked for a new format, more information, etc., and your editor brought it to you. Even if we went back to the old format, the cost factor will still be there.

The facts are these. A number of associations are now charging up to an additional \$ 25.00 a year for hard copies. Our cost today to print and bulk mail the Advisor is averaging \$ 1.94 per copy. Multiply that by 12 months, you have almost the \$ 25.00. Now multiply that by well over 300 members who have not released their e-mail address to TLA - we are up to \$ 7,500.00 a year just for printing and mailing. That my fellow members could pay for a lot more educational programs, etc. *E-mail costs us "zilch!"*

For those who insist on the hard copy for reference - our Web Site has a complete library of them for research.

AVOID THE SEVERE DECREE (more money) Save a Tree with your "E"

If you are reading my message from a hard copy and you have e-mail - **PLEASE** send it to editor@texaslocksmiths.org with your name and membership number. Help hold down our costs and the rollover to our members costs. **Like all our politicians are saying now = "no more taxes."**

Laurence (Laurie) Simon, RL
editor@texaslocksmiths.org

W. TX Road Show



November 14 - 15, 2008

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UPDATES**

**HANDS ON
AUTO**

**ELECTRONIC
LOCKS**

IMPRESSIONING

INSTRUCTORS

John Arnold Dan Floeck
C.D. Lipscomb Jim Hetchler

November 14 - 15, 2008

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GHLA EDUCATIONAL PROGRAMMING

Saturday, October 18th, 2008
 8:00AM – 5:00PM
FUNDAMENTALS OF MASTER KEYING
 Instructor: Jim Hancock
 Cost: \$75.00 – Member of any recognized Assoc.
 \$100.00 – Member of No Assoc.

Saturday, November 15th, 2008
 8:00AM – 5:00PM
LARGE FORMAT IC CORE
 Instructor: Jim Hancock
 Cost: \$75.00 – Member of any recognized Assoc.
 \$100.00 – Member of no Assoc.

Sunday, October 19th, 2008
 8:00AM – 5:00PM
SMALL FORMAT IC CORES
 Instructor: Buddy Clifford, CML
 Cost: \$75.00 – Member of any recognized Assn.
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**FOR INFORMATION CONTACT:
 BILLY GARRETT
 Education Chairman
 brgarrett@sbcglobal.net
 409-735-4424**

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 Texas licensed
 Locksmith 8 hours of
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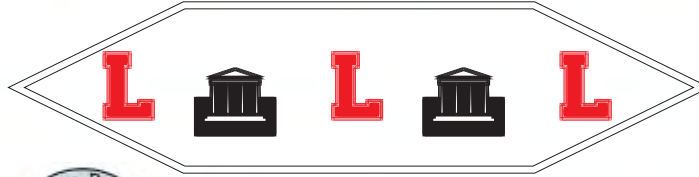
Don't forget that you are required to have a total of eight hours of continuing education credits for your renewal of license. One hour must be an approved ethics class. Several organizations are offering classes. Check with You' local associations, TLA, and national associations for class information.

GOOD WILL & WELFARE

The recent storm named "IKE" did a lot of damage to a lot of people. Your editor is taking this small space under the education heading about one of our members who has done so much for so many in our State of Texas - - Billy Garrett. Here is a letter that I received...

"Just talked to Billy Garrett, he and Martha are okay but sustained a substantial loss to both their home and shop. The house was flooded, they lost furniture, sheetrock, floors and more. The shop was flooded and he lost a lot of inventory and tools & machinery. His insurance company (commercial) most likely will not cover much of his losses at the shop since it was mostly due to FLOOD. He did get his van out before the storm so he at least has it to work out of. They have moved into a split level house that belongs to his Mother-In-Law, the bottom floor was flooded but they are living on the second floor which had no damage to it." He is keeping a positive outlook and sounded upbeat so I know he will get through this."

All of us, the Board of Directors and our TLA Members wish nothing but the best - we know you will be on top of it again - educating our members like nothing ever happend.



Texas
Department of Public Safety

Information for the News Media
Public Information Office
(512) 424-2080
<http://www.txdps.state.tx>

**OCTOBER 2008 DPS / PSB
BOARD MEETING
October 30, 2008
6100 Guadalupe, Bldg E
Austin, TX 78752**

This is a proposed exemption for **handymen** to install a lock the customer bought at Home Depot*. We really need to oppose this.

Have you written the PSB Board Members to share your views concerning the proposed addition to 35.311 EXEMPTIONS?

DO SO TODAY! SEND ONE TO EACH NAME

John E. Chism
Mark L. Smith
Harold G. Warren
Doris F. Washington

Howard H. Johnsen
Stella Caldera
Charles E. Crenshaw

TXDPS Private Security Bureau - MSC-0242
P.O.Box 4087
Austin, TX 78773-000

SEE SAMPLE SUGGESTED LETTER NEXT PAGE

* Name used only to show a typical big box store

LEGAL - LAW - LICENSE

Continued

**SUGGESTED
SAMPLE
LETTER**

(date)

(your name & address)

To Whom It May Concern: DPS/PSB Board Member,

I can not understand your even considering the proposed change to Rule 35.311 under EXEMPTIONS after you have passed Rule 35.14 UNLICENSED GENERAL CONTRACTOR or OTHER INTERMEDIARIES.

Individuals such as carpenters are Contractors. If they provide a regulated service they should be licensed to do so. These type individuals are not allowed to perform any other regulated service such as plumbing, AIC, or electrical work without these license. Why would the security industry allow them to perform security work, which could affect the safety of the end user, without a security license?

When an individual purchases hardware (lockset) to place in their home or business, they may install or place the hardware themselves, but if they pay someone else to install or place the hardware it becomes a 'contracted service' and is a regulated security service, which requires a license.

Rule 35.14 should apply regardless of the size or location of the Contractor.

There is no need to add anything to Rule 35.311 EXEMPTIONS.

Please make no changes to Rule 35.311.

Sincerely,

PRIVATE SECURITY BUREAU INVESTIGATIVE OFFICES

For Criminal History and Licensing inquiries, please contact
Private Security Bureau Headquarters
(512) 424-7710

"PHONY LOCKSMITH'S"

If you or your customers encounter a phony locksmith, please file a complaint through your state's Attorney General office. The AG's are aware of this problem, but require consumer complaints in order to pursue the matter.

ALOA has set up a webpage to file those complaints at: <http://www.aloa.org/AGMap/AG.htm>.

Sunset Commission Meeting Dates for DPS

FYI regarding the dates for which the Sunset Advisory Commission has set to hear issues about the Department of Public Safety (24-25 June) and then to make its recommendations on potential changes to the agency's statutes (23-24 September). These recommendations will then be presented to the 81st Texas Legislature when it meets in regular session beginning in January 2009.

TEXAS LICENSE VERIFICATION

If you are curious as to whether an individual or Company is licensed through the Department of Public Safety, it is simple to research on the DPS Web site. To do so, just follow these steps:

1. Go to the Texas DPS Private Security Board Web Page:
<http://www.tcps.state.tx.us>
2. On the Bottom Left, Select Search Individual or Search Company.
3. Enter Known Information
4. Press Enter, or Select Search



Texas Legislative Fund

The Texas Locksmiths Association monitors legislation, licensing, and regulation to look after the interests of locksmiths in Texas. A portion of the membership dues helps maintain this program, but additional contributions are needed. Those wishing to support this effort with a donation or donate items for auction, please contact a member of the board or call 1-877-TLA-INFO.

QUESTIONS ASKED ?????

Dennis E. Smith, New Boston, TX writes in.....

"In your September Advisor you said. send in questions. My question is:

"What is the texas definition of burglary tools and how it effects the unlocking of autos, homes and businesses?"

and

"What is insurance companys feelings concerning the above involving police and tow trucks unlocking cars and other unlicensed people who have auto lockout."

QUESTIONS ANSWERED !!!!!

Thank you Mr. Smith - and below may be some of the answers you are looking for from our own Bill Bybee, Sergeant at Arms of TLA.

"To answer your question, you would need to get an official ruling from the AG's office, but this is the way I understand the law at this time.

I talked to my son that is a Sgt. in the Sheriff's Dept. He said that, this is a real grey area. What is a Burglary Tool ? It can be a lot of things. A pry bar, A slide hammer, Picks & pick guns, and Bump keys, opening tools for auto, etc. It could be about any tool in your tool box.

To start with, any Tom, Dick, or Felon in the State of Texas can open cars. There is no law to stop anyone from opening a business to unlock cars. Car Lots, Tow Trucks, Unlock Services, Pop A Lock, and just any one that has a Slim-Jim can go out and open cars. The only thing an officer can do is look at the persons back ground and see if they are a felon and if they were in an area that has had a lot of burglaries. They may try to match the tool to the crime.

The law does say that they can not advertise under Locks & Locksmith in the yellow pages, unless you have a B number. (locksmith license) We are working right now on trying to come up with a way to stop all of these scammers from using the yellow pages, but you are talking big money.

As far as the Insurance goes, there is no law that says that you have to have insurance to open cars, unless you are a locksmith. I am sure that Tow trucks and other businesses like that are required to have insurance.

You know that all of this did not change when the Locksmith law came in to being. Everyone is still doing the same thing that they were doing before the law as far as car openings. The only thing that changed was opening buildings, doing rekeys, defeating locks, and locksmith work....You need a license.....

Bill Bybee, TLA Sgt at Arms

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Convention
March 18th - 22nd, 2009
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The Saturday Night Bash

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March 21, 2008

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"Book a Room" below to receive your group's preferred rate.

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(So, What Else Is New?)**

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DON JO MFG	09/16/2008
ELK PRODUCTS INC.	10/01/2008
ILCO UNICAN INC.	10/15/2008
KABA ILCO CORPORATION	09/02/2008
KABA/ILCO CORPORATION	10/15/2008
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LOCKNET LLC	10/01/2008
LUCKY LINE PRODUCTS, INC.	10/01/2008
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REESE ENTERPRISES, INC.	09/19/2008
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INDUSTRY NEWS

**GENERAL LOCK SECURITY PRODUCTS
"New Product Release"**

General Lock Security Products, in partnership with BlueWave Security, The Wi-Fi Lock & Security Company, announced September 15, 2008, the launch of the next great innovation in physical access control.

The new General Lock Cyclone integrates a battery-powered, stand-alone lock with patent-pending BlueWave 802.11 ultra-low power Wi-Fi technology. The result? Central management of battery-powered stand-alone locksets over open standard 802.11 Wi-Fi networks.

For the first time, customers can manage both traditional hard wired doors and Wi-Fi-enabled stand-alone locks over IP networks using a single management platform, BlueView Professional. This access control software is included in the price of the lockset. The technology is scalable, designed to fit the industrial customers that locksmiths serve-whether it is a network or only a one-door install.

“New Product Release” Con’t

Installing the Cyclone is not much different than installing traditional stand-alone locksets. Yet the ability to communicate wireless enables customers to treat their system as if it were a hard wired electronic system-- at a cost-basis comparable to a stand-alone approach. Thus, the best of both worlds is achieved, and "sneaker net" becomes a thing of the past.

The Cyclone fills a critical gap in the access control marketplace. This new lockset, integrated with the BlueLink™ Wi-Fi Smart Modem technology - the first battery-powered Wi-Fi modem designed specifically for this type of application - will bridge the gap between stand-alone locks and panel-based access control.

KEEPING UP TO DATE

**This Is The 21st CENTURY - It is a must
FOR TEXAS LOCKSMITHS
to AFFILIATE THEMSELVES with both
ALOA - & - LOCAL ASSOCIATIONS**

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See Page 20**

tla-editor@simon-says.net

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(512) 459-2807 F (512) 459-2888
www.cothrons.com
davidg@cothrons.net

ELITE CEU, INC.

Kaleb Brashear
16238 RR 620 N # F
Austin, TX 78717
(866) 556-5512 F (512) 351 3746
www.eliteceu.com
kbrashear@eliteceu.com

PRO-SEC-CON

Henry L. Homrighaus, Jr. CHS-V
13927 Boulder Oaks
San Antonio, TX 78247
www.professionalsecurityconsulting.com
henry.homrighaus@sbcglobal.net
(210) 490-2172

INSURANCE SERVICES

ALLSTATE

Allstate Insurance Company
MICHAEL D. KERSH
109 Fuqua Street
Houston, TX 77089-2410
(281) 481 1984 F (281) 481 0677

FARM N HOME

John Farris
419 Main Street
Bonham, TX 75418
903-583-8967 F (903)-583-7769
john@farmnhome.com

WANT ADS

TLA Paid Members may advertise merchandise, tools and equipment FOR SALE. Sorry, NO "HELP WANTED" ads accepted. Please contact the editor before the end of each month.
editor@texaslocksmiths.org

E-Mail Updates Needed
Please **E-Mail** your **NAME, FIRM NAME** and **TLA NO.** to:
editor@texaslocksmiths.org

To Receive Important and Newsworthy Information Immediately!

GOOD WILL & WELFARE

Each month we would like to share both good and sad information with our membership. They included Birthdays, Anniversary's, Birth Marriage Announcements, Illness and Passings etc.

Please send this information to editor@texaslocksmiths.org before the end of each month.

SW AREA ASSOCIATIONS



**ASSOCIATED
LOCKSMITHS
OF AMERICA**

www.aloa.org



**ALNT
(Dallas)**

www.NothTexasLocksmiths.org
northtexaslocksmiths@usa.net



**GHLA
(Houston)**

www.houstonlocksmiths.org
anchorlock@comcast.net



**LASA
(San Antonio)**

www.sanantoniolocksmiths.org
wandajrobbins@sbcglobal.net

**MLA
(Ft. Worth)**

**WTLA
(West Texas)**

laura@hasslefreelocksmith.com



LOU-MISS

www.loumiss.org
coopbil1@aol.com



**ALNM
(New Mexico)**

www.alnm.us



**OMLA
(Oklahoma)**

www.omla.com
editor@cox.net



**OPLA
(OZARK)**

www.ozarklocksmiths.org
anna@ozarklocksmiths.org

ASSOCIATION ADVERTISING POLICY

Members & Associates

Take Advantage of This Publication

The Texas Locksmiths Advisor is published monthly in booklet format and includes news, information on classes/ events, interesting articles, and technical tips for all locksmiths.

The following shall apply to all advertising in the TLA Advisor, with the exception of business card advertisement copies in back of book from Associate Members:

If a **TLA member** wishes to place an ad in the Advisor we do so at **NO COST** to them. These type ads normally consists of "equipment for sale", "business for sale" or related locksmith only items. They can run the ad FREE for a period of not more than three (3) months in succession per year, if the member would want to run the ad for more than 3 months then there is a charge of \$25.00 per month beginning with the 4th month.

If an Associate Member wishes to place an ad in the Advisor they may request the ad at no cost as long as it is simply giving our members information on new products, product updates, opening a new location or the change of address or phone number for an existing location. This should be general contact information and not a promotion of a particular item. The space is subject to availability and at the discretion of the editor.

If another Association or one of our Associate Members wishes to place an ad in the Advisor for an upcoming event (trade show, manufacturers show, suppliers show) we also do that at no cost to them.

Black and white line drawings work best, grayscale images may not print well. If a Manufacturer, Distributor, Supplier (other than our Associate Members) wishes to place an ad he may do so using the following price chart:

Full page (print ready)	\$100.00 per month	\$1,000.00 per year	A full page ad being 8.5"w by 11.0"h.
3/4 page (print ready)	\$75.00 per month	\$650.00 per year	
1/2 page (print ready)	\$50.00 per month	\$450.00 per year	
1/4 page (print ready)	\$25.00 per month	\$250.00 per year	

This chart also applies to Associate Members who want to run an ad for more than one (1) month.

The cut-off date for submissions is the 5th of the month prior to issue date. Submissions for the June issue must be received by May 5th.

For further information please E-mail - editor@texaslocksmiths.org