

TEXAS LOCKSMITH'S ADVISOR

October 2006

TEXAS LOCKSMITHS ASSOCIATION
2006 BOARD OF DIRECTORS

PRESIDENT

Roy Yetter
826 E. 14th St.
Houston, TX 77009
713-869-0581
Fax: 713-869-0583
Toll Free: 1-877-TLA-INFO
president@texaslocksmiths.org

1ST VICE PRESIDENT

John Arnold
3201 Blue Jay
Corinth, TX 76210
972-245-9583
Fax: 972-245-0219
1st@texaslocksmiths.org

2ND VICE PRESIDENT

Billy Garrett
155 Roberts Ave.
Bridge City, TX 77611
409-735-4424
2nd@texaslocksmiths.org

SECRETARY

Colleen McAdoo
5023 Addicks Satsuma, Ste E
Houston, TX 77084
832-593-8755
Fax 832-593-8758
sec@texaslocksmiths.org

TREASURER

Bill Bybee
Cleburne, TX
treasurer@texaslocksmiths.org

PARLIAMENTARIAN

Robert Vinyard
P.O. Box 308
Borger, TX 79008
806-274-5736
parl@texaslocksmiths.org

SERGEANT-AT-ARMS

John Easterling
1703 W. University
Denton, TX 76201
940-387-0631
sgt@texaslocksmiths.org

EDITOR

Steve Sandlin
63A Summer Pl
Huntsville, TX 77340
936-291-6450
Fax 936-435-1324
editor@texaslocksmiths.org

MEMBERSHIP

Otto Arnim
1005 E. Main
Uvalde, TX 78801
830-278-4906
membership@texaslocksmiths.org

COMMITTEES AND ADVISORS

BOARD OF TRUSTEES

Jim Hetchler
P.O. Box 68
Blanco, TX 78606
trustee@texaslocksmiths.org

WEBMASTER

Glenn Koons
5311 Valburn Circle
Austin, TX 78731
512-346-2326
Fax: 512-346-3871
Webmaster@texaslocksmiths.org

President's Message

I would like to take this month to talk about some of the things I have heard from members and nonmembers of TLA. There seems to be a lot of misinformation going around about the TLA board and their position on training. TLA was created as a way for locksmiths to come together and exchange ideas. To work together for the betterment of the industry and to receive the best training classes we could find for our members. All of this was long before there was any licensing and is still true today. The fact that we are licensed has nothing to do with the effort that still goes into putting on a convention each year. Of gathering together all the people wishing to learn the latest technology from the best instructors we can find on the different subjects. To have factory personnel explain the latest and greatest locking devices of our times. This is what we are doing for the industry and those who wish to learn. For this the members of the TLA board receive nothing. We are all volunteers who give up our time freely to work for a better tomorrow. I want to impress upon all members who have ideas or abilities in planning large group functions to offer your time and ideas to us. Help us explain to all locksmiths in the state that conventions don't just happen they have to be planned.

Roy Yetter
President

Subscribe to TLA's eMailing List to receive this publication [Texas Locksmiths Advisor] by email/download instead of regular mail. Go to www.texaslocksmiths.org/advisor and Subscribe to the eMailing List for User Name / Password to Members Area . Or, send an email to tla_advisor@texaslocksmiths.org with SUBSCRIBE in the Subject line. You must supply your Last Name, First Name, TLA Member # and send from a valid email address. Note: AOL has a bulk email blocking system; Please use an alternate email account/address.

I encourage you to Subscribe to TLA's eMailing List to receive important announcements and the most up-to-date information as it is posted. By subscribing, you will also save the Association printing and mailing costs.

TEXAS LEGISLATIVE FUND

The Texas Locksmiths Association monitors legislation, licensing, and regulation to look after the interests of locksmiths in Texas. A portion of the membership dues helps maintain this program, but additional contributions are needed. Those wishing to support this effort with a donation or donate items for auction, please contact a member of the board or call 1-877-TLA-INFO.

UP COMING EVENTS

OCTOBER	NOVEMBER
9 ALNT MEETS	9 LASA MEETS
10 GHLA MEETS	11 TLA BOARD MEETING
12 LASA MEETS	13 ALNT MEETS
16 GDLA MEETS	14 GHLA MEETS
29 END DAYLIGHT SAVINGS	20 GDLA MEETS
31 HALLOWEEN	23 THANKSGIVING

Visit TLA's Website at www.texaslocksmiths.org



TLA IS AN AFFILIATE MEMBER OF ALOA
www.aloa.org

MEMBERSHIP

The following persons have applied for membership in the Texas Locksmiths Association.

Applicants will be listed in the Advisor for a period of 30 days to allow members the opportunity to identify any applicant that may be deemed "not suitable" for membership and allow proper notification of the Secretary, Colleen McAdoo at 832-593-8755 or email sec@texaslocksmiths.org, of such applicant.

Due to the recent bylaw change requiring posing for 30 days, all previous applicants have been published and were approved by the Board.

N O N E

Texas License Verification

If you are curious as to whether an individual or company is licensed through the Department of Public Safety, it is simple to research on the DPS web site. To do so, just follow these steps:

1. Go to the Texas DPS Private Security Board Web Page at <http://www.tcps.state.tx.us>
2. On the Bottom Left, Select Search Individual or Search Company.
3. Enter Known Information

Member Harland Corton Passes

Mrs. Harland Corton reports that her husband, a locksmith and TLA member recently passed away. She would like to sell her husband's tools. Mrs. Corton may be reached at 334-379-6495.

Notes From the Education Chairman

There have been several letters to the Board complaining about all this money TLA is making from education???? Well if you can find it would you please let us know?

If there is a class held by TLA they may or may not make a little money off of it. But most of any funds collected go to the Instructor, supplies and logistics. It is really a break even proposition.

DPS has mandated that Continuing Education be required. It was in their rules of law long before we became part of the process. The primary function of the Private Security Board is law enforcement control and licensure. They have under their bureau over 50,000 people. This includes law enforcement personnel, Security Guards, Bail Bondsman, Private Detectives, Guard Dog agencies, Armed Guards, Bounty Hunters just to name a few. We are very low on the totem pole... We represent less than 2% of this total group. Therefore their priorities are with the bulk of what they control. That is not us!

We fall under the law regarding all these agencies that have been part of this group for many, many years. The law regarding CEU's wasn't made because we became part of this. It was part of this when we came under their control. Right now a Private Detective needs 24 hours every two years. Most of all the groups under the PSB are looking to increase the amount of CEU's required. The TLA Board has requested that I, as director of education, ask the PSB for time to look at this and report back to them in the spring. Of course, all the apathy is now in place for I ran a request from you for your opinion regarding this issue. I have had two (2) responses two out of over 500 members.

But please remember TLA had nothing to do with this law coming into play. TLA has nothing to do with the CEU's requirement that is now in place. TLA doesn't make much if any money off of the classes they put on. The money goes to the instructor, supplies, travel and lodging. TLA is a non-profit organization and tries to put all the money back into education.

**Visit TLA's Website at
www.texaslocksmiths.org**

SUBMISSIONS TO TEXAS LOCKSMITHS ADVISOR

**Send your Comments, Questions, Suggestions, Articles, Letters,
Tips & Tricks, News & Class/Event Information to the Editor by:
Email to: TLA_Newsletter@hotmail.com**

Regular Mail to:

Steve Sandlin

63A Summer Pl.

Huntsville, TX 77340

Submissions for inclusion in this publication must be received by the 10th of the month prior to the publication date. E.g., Submissions for the November issue must be received by October 10.

Education Chairman *from P.4*

Please refrain from the wild accusations and try to engage brain before mouth. Call and ask for some information before you go flying off the handle accusing these good people that are volunteering to look after your interest. This Board you have now is all brand new so they couldn't have been involved in any of this 2 years ago anyway. Only YOU are in a position to change any of this..... You want to complain and raise hell go see your legislator.... !!!!

Jim Hetchler

210-CAR-KEYS

Pocket Card Renewal Clarified

By Colleen McAdoo

You CAN renew your individual license completely on-line. I was mistaken when I said you had to mail a copy in to be renewed.

BENEFIT RAFFLE FOR ANNETTE JOHNSON

Sponsored by: GHLA

Annette is Vice President of GHLA, and due to an auto accident and ensuing illness, she is unable to work. GHLA will be selling raffle tickets until Sept. 30 to help her out.

Some of the items to be won are:

DONATED BY H.L. FLAKE CO.
**SOCIETY BRASS MOUNTED HANDLESET
KWIKSET #907 POWER BOLT
SMART WEDGE PIN KIT .005 INCREMENT**

DONATED BY SECURITY HARDWARE MARKETING
\$100 CASH

DONATED BY HL SIMON COMPANY
**2 COMPLETE LOCK HARDWARE CROSS REFERENCE
SOFTWARE (LOCKS, PANICS, KEYS, KEYWAYS, SECURITY,
ETC.) VALUE \$385.00 EACH**

*Other items are coming in daily so purchase your raffle tickets now!
Drawing to be held on October 10th. Need not be present to win.*

Tickets: \$1 each or 12 for \$10

**FOR INFORMATION or TO PURCHASE TICKETS CONTACT:
Judy Clifford
979-297-2413 or anchor@houston.rr.com**

**TICKETS WILL BE SOLD EACH MONTH DURING GHLA MEETINGS
LASA AND ALNT WILL ALSO SELL TICKETS DURING MEETINGS**

*The Greater Houston Locksmiths Association
Presents:
LOCKSMITH REFRESHER COURSE & ETHICS CLASS
INSTRUCTOR: C.D. LIPSCOMB*

NOVEMBER 18, 2006

*9:00AM—5:00PM—REFRESHER COURSE
COST: GHLA MBR.—\$60:00 NEN MEMBER—\$75.00
(if taking both classes— Ethics is included in cost)*

*5:00PM—6:00PM—ETHICS
COST: \$10.00 IF TAKEN WITHOUT REFRESHER COURSE*

*Earn your required education hours for the State of Texas,
including a 1 hour ethics class, all in one day. Classes will be
instructed by lecture and followed by group discussion. Bring
note taking materials. Each student will receive a signed certifi-
cate for proof of CEU's.*

Schedule:

*Doors open at 8:00am / class begins at 9:00am and ethics be-
gins at 5:00pm*

*Pre-registration is required /seats limited to first 45 registered.
No late comers will be allowed entrance—BE THERE BY 9AM
Morning and afternoon breaks with LUNCH ON YOUR OWN*

Subjects Covered:

<i>By-Pass Methods</i>	<i>Licensing re-registration</i>
<i>2006 Model Car Opening</i>	<i>Locksmith Software</i>
<i>Keyboard Management</i>	<i>Locksmiths and the Law</i>
<i>Shop Management</i>	<i>1 hr. Ethics Class</i>
<i>Collecting your money</i>	<i>Service Call Management</i>

Location:

*H.L. FLAKE CLASSROOM 5005 GULF FWY. / HOUSTON
FOR DIRECTIONS AND INFORMATION CALL:
JUDY CLIFFORD 979.297.2413 anchor@houston.rr.com
SEE REGISTRATION PAGE AT www.houstonlocksmiths.org*

**CLASS #8
LOCKSMITH REFRESHER TRAINING – 7HR. CEU’S
ETHICS – 1 HR. REQUIRED CEU**

Instructor: C.D. Lipscomb, CML, CPS, CIL

Saturday, November 18, 2006

H.L. Flake Company

9:00AM – 6:00PM

LUNCH ON YOUR OWN

COST: \$60.00 GHLA MEMBER

\$75.00 NON-MEMBER

IF TAKING ETHICS CLASS ONLY - \$10.00 PER PERSON

Earn your required education hours for the State of Texas, including a 1 hour ethics class, all in one day. Classes will be instructed by lecture and followed by group discussion. No materials will be furnished or required. Bring note taking materials. Even the most experienced locksmith will learn something new. Each student will receive a class certificate to verify completion of class hours.

SCHEDULE: Class from 9-5 and Ethics from 5-6

- Pre-Registration required / class size limited to 45
- You must be in class a full 7 hours to receive your certificate
- *****no late comers will receive a certificate!**
- Morning and afternoon breaks / Lunch on your own
- \$60.00 per person if a **GHLA** member - \$75.00 non member
\$10.00 for Ethics class only

SUBJECTS COVERED:

- * Bypass methods *Licensing Re-Registration
 - * 2006 Model Car Opening Methods
 - * Keyboard Management *Locksmithing Software
 - * Shop Management *Locksmiths and the Law
 - * Service Call Management *Collecting your money
- *1 hr. Locksmith Ethics Refresher Class

REGISTRATION FORM: (Make Checks Payable To: GHLA)

NAME: _____ **STATE LICENSE #** _____

ADDRESS: _____
STREET/BOX CITY STATE ZIP

PHONE #: _____ **TDL# OR SS #** _____

INDICATE: COMPLETE CLASS: _____ **ETHICS ONLY:** _____

**RETURN COMPLETED FORM & PAYMENT TO:
JUDY CLIFFORD P.O. BOX 217 LAKE JACKSON, TX. 77566
FOR INFORMATION CALL: JUDY @ 979-297-2413**

SAFES NEEDED

ASSOCIATED LOCKSMITHS OF NORTH TEXAS

The primary focus of the Associated Locksmiths of North Texas is the education not only of our membership, but also other locksmiths who desire to increase their proficiency in our trade. We offer education on the 2nd Monday of each month at our monthly meetings (call or email location and topic) and we also offer special classes.

DAVE McCOMIE'S PENETRATION PARTY WE'LL HELP YOU OPEN YOUR SAFES, BRING 'EM CLASS SIZE: YET TO BE DETERMINED SEPTEMBER 31 AND OCTOBER 1, 2006

9am TO 6pm
Associated Locksmiths of America
3500 Easy St.
Dallas, TX 75247

ALNT MEMBERS—\$175
MEMBERS OF OTHER RECOGNIZED ASSOC.—\$225
NON-ASSOCIATION MEMBERS—\$275
FOR ADDITIONAL INFORMATION, CONTACT JOAN
YARRINGTON AT 972-754-0856 OR EMAIL AT
NORTHTEXASLOCKSMITHS@USA.NET

CLASS APPLICATION

NAME _____
COMPANY _____
ADDRESS _____
CITY _____ ST _____ ZIP _____
CONTACT PHONE NUMBER _____
FAX# _____ EMAIL _____
Date received _____ Amount _____ Cash or ck# _____

Please send form and fee to:

John Arnold, c/o Securitex, 1818 N I35E #102, Carrollton, TX 75006

*NON-MEMBER SPECIAL: APPLY OR MEMBERSHIP WITH BOTH CLASSES AND WE WILL WAIVE APPLICATION FEE OF \$40.00.

DPS Regulation Notes

We are as you should know are under the control of the Department of Public Safety, Private Security Bureau for licensure. This has been in effect since September 2004. Yet there are still some pretty good size shops and individuals out there that are not licensed. I fail to understand why they would jeopardize their lively hood????

Can anyone help me here? There is one shop I just became aware of that is owned by a really nice guy. He has been in business 20 years. Do you think he is going to do anything else beside Locksmithing? Yet he has not acquired his company license. Someone found out and filed a complaint to DPS. An Investigator is on the way to his place of business as I type. This is going to be an expensive lesson for him.

As stated in the Commission rules:

422.02 PERMITTING OR ALLOWING VIOLATIONS

Any person who has applied for or been issued a license, registration, security officer commission, instructor approval, school approval, or letter of authority, shall not knowingly permit or allow any person to violate a provision of the Act, a Commission rule, or any Criminal Statute.

If you have a company license with the State and you knowingly allow a person or company to function in the capacity as a Locksmith you are in violation of the Commission rules.

Please don't jeopardize your company for the sake of someone who chooses to ignore State Law.

You may not like the law or agree with it but that doesn't make any less responsible to obey it! You can go to your various legislators' and seek a change. That is all you can do other than comply. Don't be foolish.

Jim Hetchler

210-CAR-KEYS

TLA 10

Licensing Comments

Gentlemen-

I read with great interest the letter written by Vic Oleson regarding the treatment locksmith's in this state have been given by those who should be their advocates.. The ONLY thing Mr. Oleson has to apologize for , is the apology itself.....EVERYTHING he said is true...he owes no one an apology....the apologizing should be coming those who have repeatedly misrepresented this entire farce of "locksmith licensing". It means absolutely nothing.....it has only been a means to drain money from the small business man....and it's working just as planned. I know Mr. Oleson, and he should be applauded for stating his opinion.....an opinion shared by many. One thing I would like to know is.....who exactly is "in charge " of the continuing education required by this great state. Only one class that my husband attended was FREE....there was a charge for the others....so whose pockets did that line, or was it "donated" to TLA ? At \$50.00 to \$75.00 for an 8 hour continuing education course, every 2 years, for all the locksmith's in Texas, that adds up to a substantial amount.

Sincerely,

Ann Harp

Wife of the other locksmith in the area

Mrs. Harp,

TLA receives nothing from any ceu classes but at our convention. Our attendance and pricing structure remain the same, I have personally never received compensation from teaching a class where ceu's are given. TLA is not in charge of ceu. We are a licensed school. There are about 10 right now that are locksmith only and about 100 others that are licensed that you can use. You might also attend continuing education at your local college. TLA has asked the DPS not to increase ceu requirements. They will probably do so in the future, but we will fight them. I also might add, I could break into any house or business in my area, disable the alarm, and open the safe. I imagine most everyone around here are glad I'm not a thief or child molester. I believe I should have a license to protect my neighbors. The problem is we must keep working to make the license a positive and not just a locksmith tax.

John Arnold , CML TLA Vice President

Medeco Comments on Bump Keys

CONTACT: Ann McCrady
859-689-5753
amccrady@medeco.com

M e d e c o C o m b a t s t h e B u m p K e y
Law Enforcement and Security Dealers Educated in standard lock risks

Salem, Va., August 4, 2006 – ‘Security flaw in your locks?’ asks a recent Newsweek.com headline. The term “Hackers” is typically associated with those who attempted to break into computer systems. Now Hackers are people attempting to defeat a wide range of protected systems – including the locks on your doors.

Medeco, the industry’s leading high security lock manufacturer, has expanded its’ acclaimed educational training module to explain the vulnerability that many locks face to a bumping attack. This training is offered to Crime Prevention associations and security dealers.

Medeco is commonly known as a ‘bump proof lock’ by those who view picking as a sport. Standard locks utilize a single locking point, while high security locks such as Medeco utilize multiple locking technologies. To see why Medeco is not vulnerable to this type of attack, a short video is available at www.medeco.com in the Interactive Security Solutions link.

According to statistics provided by the National Crime Prevention Council (NCPC) and the Department of Justice, nearly 2/3 of all break-ins occur with no sign of forced entry. While some of these crimes may be a result of an unlocked door, most experts agree that lock bumping, picking or use of an unauthorized duplicate key are often the case.

“This should provide the economic motivation for a consumer to pay a bit more for quality high security locks for their home or business that protect everything they own,” according to Clyde Roberson, Director of Technical Services at Medeco Security Locks. “Bumping is a vulnerability to many standard locks, and that’s why we educate the experts on proper steps that can be taken to minimize the risk. Not all locks can be bumped; consumers just need to know the differences.”

Home and business owners may contact the National Crime Prevention Council at 1-202-466-6272, or www.ncpc.org, to request a copy of “Locking Your Home, What To Know Before Buying Locks For Your Home.” or “A Safe Workplace is Everybody’s Business.” Additionally, Medeco residential and commercial product information, including authorized Medeco dealers, can be found at www.medeco.com.

ALOA Issues Bump Key Statement

Date: August 28, 2006
Contact: David M. Lowell, CML, CMST
Phone: 214.819.9733 x101

The Associated Locksmiths of America (ALOA) says that consumers have been unduly alarmed by attention-seeking individuals who have used the media to create a panic over recent reports of the use of “Bump Keys” to commit burglaries. However, because of the widespread distribution of this information through various media, it now has the potential to become a real security threat to consumers.

The technique of using “Bump Keys” is one of many methods used by locksmiths over the past 75 years to open locks for which there is either a cylinder malfunction or a lost key. There are, in fact, many ways to prevent this method of opening so it is not a first-line technique that is used by professional locksmiths.

Initially the individuals who promoted this information to the press may have been making what ALOA perceives as a mis-guided attempt at “consumer awareness”. They gave the impression that opening locks by “Key Bumping” was a wide-spread problem. It certainly has **not** been a method used by most burglars for many reasons. However, now that this method of opening some locks has become a popular theme, the most probable effect will be to stimulate the interest of would-be burglars to attempt to “Bump Open” locks!

For consumers who are concerned whether their locks or premises are susceptible to this or any other form of burglary attack, ALOA recommends that they consult an ALOA Certified Locksmith and ask for recommendations for improving security. For information regarding the closest ALOA Certified Locksmith go to www.aloa.org or call ALOA at 800.532.2562.

The Associated Locksmiths of America (ALOA) is the world’s largest organization for locksmiths and other physical security professionals. ALOA is dedicated to being the consumer’s first line of defense in physical security by increasing the effectiveness and productivity of locksmiths through educational programs and materials that address broad security interests. ALOA’s activities include the ALOA Continuing Education (ACE) program, the ALOA Annual Convention and Security Expo and the ALOA Training Center, which is based in Dallas, TX. ALOA leads the way for advanced and improved security performance by providing members and the security community with access to a full range of educational programs and services.