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Texas Locksmiths Association
Steve Sandlin, Editor

RETURN ADDRESS:
Butch Titus, TLA Secretary
P.O. Box 142
Adkins, TX 78101-0142

TEXAS LOCKSMITHS ADVISOR



AN AFFILIATE MEMBER OF ALOA

SEPTEMBER
2004

PDF VERSION

TEXAS LOCKSMITHS ASSOCIATION

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O P E N

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OLD:

Name _____

Address _____

City, State, Zip _____

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Name _____

Address _____

City, State, Zip _____

Phone (home) _____ (work) _____

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RETURN TO TLA SECRETARY:

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Comments, queries, or material for inclusion in this publication should be sent to the attention of the Editor at the address shown above. Changes of address should be sent to the Secretary. Submissions must be received by the 10th of the month prior to the publication date. Other associations wishing to use material from the ADVISOR are requested to give appropriate credit to TLA. Articles published in the Texas Locksmiths Advisor do not necessarily represent the views of the Texas Locksmiths Association or the TLA Board of Directors as a whole. Some articles reflect the views and/or opinions of the individual writer only.

President's Message

Dear Friends,

Everything is moving along very well. It appears that most everyone is getting their paperwork in and receiving their licenses.

Summer is passing fast. I am amazed at the weather this year. It has really been great for those of us that have to work outside. This week it is supposed to be in the 80's with low's in the 60's. This is the middle of August????

I only have one more meeting to put on in Dallas on the 28th of August. Then all the traveling and forums are done. I have spoke to over 1300 locksmiths in the last six months. It was sure a great experience meeting all those in the trade. We have an Association being formed in Amarillo. They have had 3 meetings and are getting it all together. I am going to put an automotive class on up there in November to help them raise funds.

We will have had our TLA Board meeting by the time you read this. If you have some cares or concerns about the direction we are going please let us know. We are looking at a Convention in the Austin area for 2006. We are considering many different options to hold these conventions at different times and with a north/south alternating locations.

We need to come up with suggestions on how to bring out membership numbers up. If we are to have any hope of controlling our trade, the number of members must be up over 1500. Every one of the forums that we put on we had swarms of locksmiths pledging to become members. It hasn't happened. A lot of them are under the impression that TLA had some input into this law and its' formation. Nothing could be further from the truth. We are learning to live with it like everyone else and have been given a great amount of responsibility by the Dept. of Public Service, Private Security Board.

I had someone tell me last week that there were some people upset because I didn't ask them to help me when I became President. If I could read minds and know some of those things life would be much easier. I need a lot of help but it is beyond me to know who wants to be asked. If you want to give me a hand I sure could use it. Please step forward and talk to me. Let me know!!!

Jim Hetchler
President

<p>TLA 41ST ANNUAL CONVENTION & TRADE SHOW</p> <p>IN THE DOWNTOWN MARINA DISTRICT ON CORPUS CHRISTI BAY</p> <p>MARCH 22 - 27, 2005</p>	

SUBMISSIONS TO TEXAS LOCKSMITHS ADVISOR

Send your Comments, Questions, Suggestions, Articles, Letters, Tips & Tricks, News & Class/Event Information to the Editor by:

Email to: TLA_Newsletter@hotmail.com Regular Mail to:

Steve Sandlin
63A Summer PL
Huntsville, TX 77340

Submissions for inclusion in this publication must be received by the 10th of the month prior to the publication date. E.g., Submissions for the October issue must be received by September 10.



TLA IS AN AFFILIATE MEMBER OF ALOA
www.aloa.org

Subscribe to TLA's eMailing List to receive this publication [Texas Locksmiths Advisor] by email/download instead of regular mail. Go to www.texaslocksmiths.org/advisor and Subscribe to the eMailing List for User Name / Password to Members Area . Or, send an email to tla_advisor@texaslocksmiths.org with SUBSCRIBE in the Subject line. You must supply your Last Name, First Name, TLA Member # and send from a valid email address. Note: AOL has a bulk email blocking system; Please use an alternate email account/address.

I encourage you to Subscribe to TLA's eMailing List to receive important announcements and the most up-to-date information as it is posted. By subscribing, you will also save the Association printing and mailing costs.

Thanks in advance, TLA Webmaster

TEXAS LEGISLATIVE FUND

The Texas Locksmiths Association monitors legislation, licensing, and regulation to look after the interests of locksmiths in Texas. A portion of the membership dues helps maintain this program, but additional contributions are needed. Those wishing to support this effort with a donation or donate items for auction, please contact a member of the board or call 1-877-TLA-INFO.

UP COMING EVENTS

SEPTEMBER		OCTOBER	
9	LASA Meets	11	ALNT Meets
13	ALNT Meets	11	GDLA Meets
13	GDLA Meets	12	GHLA Meets
14	GHLA Meets	14	LASA Meets

**FOR LOCKSMITHS NEEDING INFORMATION ON LICENSING, CONTACT TLA PRESIDENT JIM HETCHLER AT:
TEXASLOCKSMITHS@AOL.COM**

Visit TLA's Website at www.texaslocksmiths.org

MEMBERSHIP

The following persons have applied for membership in the Texas Locksmiths Association.

Applicants will be listed in the Advisor for a period of 90 days to allow members the opportunity to identify any applicant that may be deemed "not suitable" for membership and allow proper notification of the Membership Chairman, Butch Titus at 210-649-2166 or email btitus@sprintmail.com, of such applicant.

30 Days

Keith Garvin, The Colony, TX
 Dennis Boeshart, Abilene, TX
 Dennis Williams, New Braunfels, TX
 Susan Prall, Jewett, TX
 Marvin Huggins, Austin, TX
 John Brents, Whitehouse, TX
 Jason Stewart, Odessa, TX
 Donald Guthrie, McAllen, TX
 Edwin Howell, Harlingen, TX
 Frank Bellizzi, Altus, TX
 Brain Brookhouse, Carrollton, TX
 Robert Vinyard, Borger, TX
 Keith Christie, Dumas, TX
 Gordon Trobaugh, Houston, TX
 Richard Clayton, Spring, TX
 Keith Schlesner, Amarillo, TX
 Joe Johnson, Dallas, TX
 Carig Bednar, LaGrange, TX
 John Yates, Caldwell, TX
 Dana Smith, Houston, TX
 Jimmy Sharp, Little River, TX
 Earl Elliott, Crowley, TX
 Bruce Paget, Midland, TX
 James Stacks, Jr., Milford, TX
 Harry Roberts, Jr., Lumberton, TX
 Richard Madden, Katy, TX
 Jeremy Camp, Forney, TX
 George Poen, Stephenville, TX
 Julio Dominguez, Jr., Alice, TX
 Jimmie Morgan, Andrews, TX

Continued on p.4

MEMBERSHIP *Continued from page 3*

60 days

Eugene Wilkes, Longview, TX
John Everich, Mineral Wells, TX
Michael Marry, Jacksonville, TX
Jerry Eckhart, Cisco, TX

90 Days

Gary McDonald, Abilene, TX
James Ulmer, Houston, TX
Walter Stephenson, Paradise, TX
Nidal Bakkar, Bellaire, TX
Doha Bakkar, Bellaire, TX
Jason Miller, Houston, TX
Brian Brasuell, Guy, TX
Mark Walkingstick, Houston, TX
Lance Ross, Houston, TX
Lisa Richardson, Rowlett, TX
Eagle Douglas, Dallas, TX
Jeena Douglas, Dallas, TX
Danny Davis, Universal City, TX
Rene Maldonado, San Antonio, TX
Steven Burns, Plano, TX
Michael Peurifoy, Beaumont, TX
Gerald Radford, Ballinger, TX
Billy Belcher, Sr., Houston, TX
Michael Mize, Spring, TX
George Grantham, Breckenridge, TX
Julie Rizzo, Lewisville, TX
Kenny Clinton, Plainview, TX
Mark Caudill, Dallas, TX
James Glass, Whitehouse, TX
Alex Zocchi, Dallas, TX
Stacy Hetchler, New Braunfels, TX

WELCOME NEW MEMBERS

Elizabeth Cabello, San Antonio, TX
Joe Pisecco, Addison, TX
Jake Davis, Victoria, TX
James Allen, Montgomery, TX
Jimmy Richardson, Dallas, TX
Vance Psel, Austin, TX

MEMBER RECRUITMENT INCENTIVE PROGRAM

In an effort to increase membership in The Texas Locksmiths Association the Board of Directors has voted to install a new member recruitment program that will benefit CURRENT members.

We believe our best ambassadors are our current members. This Incentive Program will give you special benefits for bringing colleagues and employees into the association in order to reach important membership milestones. It's our way of saying "Thank You" for being an active member.

As our membership expands, so too will the service to members, creating even more reasons to join. Your participation and support will ensure that your association will become an increasingly valuable resource for all Texas Locksmiths.

Effective immediately and dating back to August 2, 2003, any TLA member in good standing that first line sponsors a new member application shall be entitled to the following amenities:

1. First line sponsor on 2 –3 new member applications shall receive one (1) free convention registration.
2. First line sponsor on 4 – 6 new member applications shall receive one (1) free convention registration and one (1) free convention "party" ticket.
3. First line sponsor on 7 – 10 new member applications shall receive one (1) free convention registration, one (1) free convention "party" ticket, and one (1) free sleeping room night during annual convention.
4. First line sponsor on 11 – 14 new member applications shall receive one (1) free convention registration, one (1) free convention "party" ticket, one (1) free sleeping room night during annual convention, and a plaque.
5. First line sponsor on 15 or more new member applications shall receive one (1) free convention registration, one (1) free convention "party" ticket, one (1) free sleeping room night during annual convention, a plaque, and one (1) free class during annual convention.

This program is open to ALL TLA members in good standing with the exception of those members serving on the board. Member MUST be current with his/her membership dues during the year in which program is in effect. Program shall run from January 1st – January 1st of each year with the exception of the first year program is in effect (2003), which shall run from August 2nd to January 1st. This program shall remain in effect until such time the Board of Trustees votes to cancel the entire program.

As you can see, anyone first line sponsoring a new member application will benefit greatly. Get out there and find locksmiths who are not current members and SIGN THEM UP NOW !

WEBMASTER NEEDED

No experience necessary. Maintain (keep up to date) TLA's website (texaslocksmiths.org). Basic computer skills and internet connection required. Training provided. Little time involved; no pay. Current webmaster retiring after 4 years. Email tla1373@totalzone.com

LETTER TO THE EDITOR

I have a son who just graduated from high school and he is interested in becoming a locksmith. Where can I find more information about training and career options preferably in Texas, but would consider sending him to a school out of state. Do you have any experience or knowledge about the military (Air Force) teaching locksmithing if he enlisted?

At this point I am trying to find information about career choices, income potential, and locksmithing demand so he will have a bigger idea of the potential should he choose this as something he wants to do long term. Any information you can send this way would be greatly appreciated.

Having a greater understanding of the laws and career potential, what advice would you give my son in order to receive the best education and greater income potential in the field of locksmithing?

Sincerely,
Cathie Gillis
Del Rio, Texas

LOCKSMITH LICENSING INFORMATION

The 78th Legislature, by way of Senate Bill 1252, amended Chapter 1702, Texas Occupations Code to include companies and individuals who provide locksmith and electronic access control services to the citizens of Texas. Chapter 1702 provides that certain qualifications be met before a person or company offers to provide or provides a regulated service.

The Private Security Board, in order to facilitate the task of the licensure of the locksmith and electronic access profession, created an advisory committee chosen from members of the locksmith and electronic access control community. This advisory committee worked with the Board on recommendations on rules and policy to implement the amendments to Chapter 1702 brought about by Senate Bill 1252. This advisory committee will continue to work with the Board. The Board has made recommendations to the Commissioners of the Department of Public Safety concerning implementation of locksmith and electronic access control licensure.

The enforcement of the requirements of Chapter 1702 is the responsibility of the Investigation Section of the Private Security Bureau of the Texas Department of Public Safety. The Private Security Bureau is a component of the Department's Regulatory Licensing Service.

The attached information will assist you as you begin the licensure process. Further information about the general licensing process can be obtained from our website. Go to www.txdps.state.tx.us and click on "The Texas Commission on Private Security". The frequently asked questions section contains additional information about the general licensing process that may be helpful to you.

Sincerely,
Cliff Grumbles,
Manager Private Security Bureau
Regulatory Licensing Service
Texas Department of Public Safety

License Requirements

An applicant for a company license, registration as an owner/officer/partner or shareholder or the applicant's manager must be at least 18 years of age and must not:

- (1) have been convicted in any jurisdiction of a Class A misdemeanor or equivalent offense or a greater offense, unless a full pardon has been granted for reasons relating to a wrongful conviction;
- (2) have been convicted in any jurisdiction of a Class B misdemeanor or equivalent offense for which the fifth anniversary of the date of conviction has not occurred before the date of application, unless a full pardon has been granted for reasons relating to a wrongful conviction;

LICENSING from P.5

- (3) have been found by a court to be incompetent by reason of a mental defect or disease and not have been restored to competency;
- (4) be suffering from habitual drunkenness or from narcotics addiction or dependence; or
- (5) have been discharged from the United States armed services under other than honorable conditions.

(b) The commission may deny an application for a license if the applicant has been convicted in any jurisdiction of a Class B misdemeanor or equivalent offense if the fifth anniversary of the date of conviction has occurred before the date of application, unless a full pardon has been granted for reasons relating to a wrongful conviction.

The Company

Unless you are doing business in you name (ex: John J. Smith) you will need to have a d/b/a assumed name filed with the county clerk's office in the county you intend to do business. If you are a sole-proprietor you have to submit:

1. The company application. (The company license application fee is \$300.00 and renews annually.)
2. The assumed name certificate (if not using you birth name.)
3. An application to register as the owner/manager. (The application fee to be the owner/manager or just an owner (if you are not going to be the manager) is \$50.00.
4. You will need to complete the experience affidavit, and truthfully answer and complete the requirements before signing.
5. If you do not want to be the qualified manager you will have to submit an application for the person you want to be your manager. (To be the manager only the fee is \$20.00.) The person you want to qualify to be your manager would complete the experience affidavit, and truthfully answer and complete the requirements before signing.
6. If you are going to be the owner/manager or just the owner you will need to submit two fingerprint cards with the application and an additional \$25.00 for the F.B.I. check. This will also be required if you are submitting an application for someone to qualify as your manager.
7. You will have to submit proof of an insurance policy (on Board approved form) that contains minimum limits of:
 - a. \$100,00 for each occurrence for bodily injury and property damage;
 - b. \$50,000 for each occurrence for personal injury; and
 - c. a total aggregate amount of \$200,000 for all occurrences.

If you are a partnership you will have to file the partnership with the county clerk's office in the county in which you intend to do business.
 If you are a corporation you will need to file and be issued your corporate charter with the Office of the Secretary of State.
 If you are a partnership or a corporation you will have to submit all the above seven listed items and a registration application for each partner/officer/shareholder, and the application fee; with two fingerprint cards and a \$25 FBI

Lockfest 2004
Event Schedule

Friday, October 15

- *Jim Hetchler
Registration, Questions & Answers; Paperwork
Access Control Test
Let's Talk Auto

Saturday, October 16

- *Tony Whaley/Security How, A.H.I.
5000 Push Burton Lock
Millennium Entry
E-plex
Power Prox Lock
SDD Transponder Programmer
Security Solutions Presentation

*Delex

*Humie Morse

Marketing

- * Calvin Graham/Fairway Supply
- * David Gooding/Speed Rind
- Loconomics/King Cobra

- * Con Shuck, Greg Shuck & Sean Hordley/Clark & Shuck Associates
- Alum Lock/Trilogy and Software
- Tune Electric Socks
- Jackson Aluminum storefront hardware
- Abee/Pallocks
- HPC/New Switch Piltz Key Machine

*Jim Hetchler

Automotive

Lockfest 2004
Fredericksburg, Texas
October 15-16 th

Hotel/Motel

Super 8
514 F. Main
830-997-6568

RV Parks

RV Fredericksburg
305 E. Hwy 51
830-990-9582

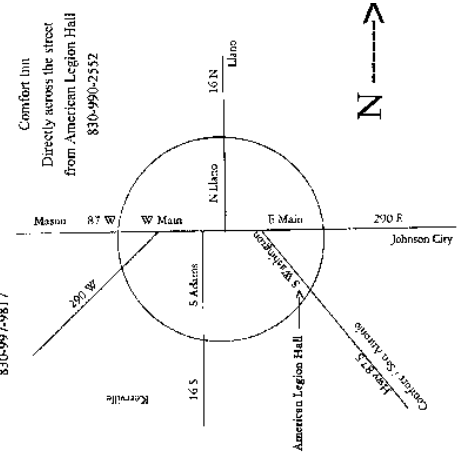
Lady Bird RV
1606 S. Hwy 16
830-997-4202

Oak Wood RV
16 S. & Tivy Dale Rd.
830-997-9817

Quality Inn
908 S. Adams
830-997-9811

Best Western
314 E. Hwy St.
830-992-2929

Comfort Inn
Directly across the street
from American Legion Hall
830-990-2552



LOCKFEST 2004

Friday, October 15th 5:00 p.m. - ?????
 Saturday, October 16th 7:30 a.m. - 6:30 p.m.

Fredericksburg, Texas
 The American Legion Hall
 726 S. Washington (Hwy 87)

Sponsored

By:



'Event Schedule'

Friday

5:00 p.m. - 6:00 p.m.
 Registration, Questions &
 Answers/Paperwork
 Access Control Test

Let's Talk Auto
 Jim Hetchler
 6:00 p.m. - ???

Locksmiths, Distributors &
 Family's Welcome

Food & Soft drinks available
 for sale all day

Door Prizes at close of show

Rent tables to sell/trade
 (\$15 each)

Contest: Test your skills

Photo ID Badges
 (Saturday)

FREE Admission

ID Required

Raffles

7:45 a.m. Opening Ceremony

8:00 a.m. Education Begins

Tony Whitley/Security Hardware

10:00 a.m. - 11:00 a.m. Detex

11:00 a.m. - 12:00 a.m.

Bonnie Morse/Marketing

Noon - 1:30 p.m.

Closed for Lunch

1:30 p.m. Education Resumes

Calvin Graham/Fairway Supply

David Gote/Ingersoll Rand

2:15 p.m. Clark & Shuck

4:00 p.m. Break & Drawings

4:30 p.m. Auto/Jim Hetchler

'Event Schedule'

Saturday

7:30 a.m. Registration

FOR MORE INFO : WANDA ROBBINS 210-925-4381

*CLINICS AND TIMES SUBJECT TO CHANGE *ID REQUIRED *WE RESERVE RIGHT TO REFUSE ANYONE

fee.

MANAGERS EXAMINATION

No manager examination will be required for a Locksmith or Electronic Access Control company license if company applications are received prior to December 31, 2004. After that date a person applying for a company license or a replacement manager will have to qualify by taking the 200 question managers examination given by the Board.

Employees of Locksmiths Companies

After a license has been issued each company shall submit a registration application for any individual that performs a locksmith's function. The application fee is \$20.00. Additionally, the licensee shall submit two sets of fingerprints on fingerprint cards obtained from the Board, and the \$25.00 F.B.I. fee. The application, fingerprints and fees shall be submitted on each employee with 14 days after the license has been issued or a new individual begins employment. Remember each licensee shall obtain completed fingerprint cards on each applicant prior to them being allowed to work as a locksmith.

When a pocket card is issued it will be valid for two years from the date of issuance. The registration can be transferred to a new employer if a person quits. The new employer shall submit the employee information update, on a Board approved form, and a \$15.00 fee for the new employee. The employee information update application, and fee, shall be submitted within 14 days after the employee begins employment with the new locksmith company.

Employees of Electronic Access Control Companies

After a license has been issued each company shall submit a registration application for any individual that performs electronic access control installer.. The application fee is \$20.00. Additionally, the licensee shall submit two sets of fingerprints on fingerprint cards obtained from the Board, and the \$25.00 F.B.I. fee. The application, fingerprints and fees shall be submitted on each employee with 14 days after the license has been issued or a new individual begins employment. Remember each licensee shall obtain completed fingerprint cards on each applicant prior to them being allowed to work as a locksmith.

When a pocket card is issued it will be valid for two years from the date of issuance. The registration can be transferred to a new employer if a person quits. The new employer shall submit the employee information update, on a Board approved form, and a \$15.00 fee for the new employer. The employee information update application, and fee, shall be submitted within 14 days after the employee begins employment with the new electronic access control company. Additionally, each person seeking to be registered as an electronic access control installer shall have passed an examination regarding electronic access control as prescribed by the Board. The results shall be submitted with each application. Failure to submit the proof of successfully passing the examination will delay your application.

COMPANY LICENSE CERTIFICATE

After a company license has been issued the certificated issued to you must be posted in the principal place of business as shown in Board records.

Consumer Sign

After a company license has been issued each company must display a consumer sign (obtained from the Board) in the principal place of business and each branch office licensed by the Board.

Branch Office License Required

If a company licensed by the Board advertises or solicits business at any address other than the principal place of business each office that you advertise or solicit business from must have a branch office license. The cost of a branch officer is \$200.00 and renews annually with the original license.

Advertising

An advertisement by a license holder soliciting or advertising business must contain the license holders' company name, and address as stated in Board records and the license number as issued by the Board). (This does not include company vehicles.)

Company License Number on Vehicles

The statute and Board rules at this time do not require any company licensed by the Board to have the company license number clearly marked on the outside of the vehicle.

Criminal History

An applicant for a company license, registration as an owner/officer/partner or shareholder or the applicant's manager shall not:

- (1) have been convicted in any jurisdiction of a Class A misdemeanor or a felony offense, unless a full pardon has been granted for reasons relating to a wrongful conviction;
- (2) have been convicted in any jurisdiction of a Class B misdemeanor or equivalent offense for which the fifth anniversary of the date of conviction has not occurred before the date of application, unless a full pardon has been granted for reasons relating to a wrongful conviction;
- (3) have been found by a court to be incompetent by reason of a mental defect or disease and not have been restored to competency;
- (4) be suffering from habitual drunkenness or from narcotics addiction or dependence; or
- (5) have been discharged from the United States armed services under other than honorable conditions.

The commission may deny an application for a license if the applicant has been convicted in any jurisdiction of a Class B misdemeanor or equivalent offense if the fifth anniversary of the date of conviction has occurred before the date of application, unless a full pardon has been granted for reasons relating to a wrongful conviction.

An applicant who has been denied due to criminal history my appeal to the

commission the denial of a license or registration if:

- (1) the sole basis of the denial is a conviction for a Class A misdemeanor or a felony offense;
- (2) the 20th anniversary of the conviction has occurred; and
- (3) the applicant waives the applicant's right to a hearing before the State Office of Administrative Hearings.

Summary Suspension or Denial

If a person is summary suspended or summarily denied by the Board the individual can not work for a licensed company.

Additionally, a person that is an owner or manager can not own or manage a company while his registration as an owner/manager remains summary suspended or summarily denied.

Fees

Fees submitted to the Department of Public Safety to be licensed as a locksmith or electronic access control license or registration is non-refundable.

General Information

- 1. If you are a one man shop you need a company license and you will also need a registration as an owner/manager. This will cost you \$300.00 for the company license (renewed annually), \$50.00 for the registration as the owner/manager (renewed bi-annually [every two years]), and \$25.00 for the F.B.I. fee. The total cost for an original application for a one man shop with one location is \$375.00.
- 2. If you wife just answers the phone, pays bills, schedules your appointments etc., and does not perform any functions as a locksmith (and she is not an owner/officer/partner or shareholder); then she would not need registration.
- 3. A locksmith company can have an endorsement to do electronic access control and an electronic access control company can have an endorsement as a locksmith company. This is one company license with only one fee. A company that is already licensed as an alarm systems company is authorized to do electronic access control work without any additional endorsement on the license. A company that becomes licensed as an electronic access control company will have to prove experience and qualify a manager to add the endorsement of an alarm systems company, again, one company license, and one fee.
- 4. A company license is valid for one year while an individual registration is valid for two years.
- 5. To renew an individual registration you will be required to have obtained the required number of continuing education hours, during the two years after your registration is issued.

This letter is being reprinted due to requests for information on the topic of licensing from a number of Texas Locksmiths Association members.

EDITOR