

# **TEXAS LOCKSMITH'S ADVISOR**

**June 2005**

**TEXAS LOCKSMITHS ASSOCIATION**  
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**MEMBERSHIP**

# President's Message

Dear Members,

Convention 2005 was a BLAST. I have been on the board 8 years now and that was the best convention I can remember..... If you did not make it I am sorry. We had over 200 students and a bunch of vendors.

I talked to almost all the vendors and they were all very excited about the show. They cannot wait for the next. Which brings me to the next subject? Several of us are going to try to put together a 4 State Locksmith Rodeo in October 05. This would take place in Canton, TX., home of First Monday. We are preparing the details now. This would include Oklahoma, Arkansas, Louisiana, and Texas. If we can get this to work the Board is going to call for a membership meeting. There would be 60 days notice in advance as allowed by the by-laws. We could then conduct business and make some by-laws changes that I messed up on at the Convention. We are going to try and move the convention to the fall of each year. If you are interested in helping us with this Rodeo please give me a call.

At the business meeting this year we had over 100 people. We had 80 voting members. I guess the fact that we gave away \$5000.00 to all the TLA Students attending class may have had something to do with it. This was in the form of voucher that could then spend with the vendors on Saturday. But, heck, whatever works.

The guest speaker was Mr. Cliff Grumbles, manager, D.P.S., Private Security Bureau. Also attending was Mr. George Graig, Chairman, D.P.S., Private Security Bureau. Mr. Grumbles spoke about 30 minutes and then was available for questions all day Saturday. I wish to thank him very much for his hard work and dedication.

We took a step toward getting members used to the internet. We had a great many members register for the convention on line. We are exploring that further and are hoping to have all the TLA business conducted on line electronically. This would make the dissemination of information cheaper, faster and more up to date. We will keep you advised. Until then please visit us there at:

[www.texaslocksmiths.org](http://www.texaslocksmiths.org).

I hope you are enjoying the spring!!!! I am pleased that it has quit the cold and rain. Now maybe I can get my house built.

My love and best to each and every one of you.

*Jim Hetchler*  
*President*

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# President's Message

Dear Members,

The summer is fast upon us. Business has slowed some... For me that is a good thing. I can get caught up on all my work.

We had a TLA Board meeting and are getting geared up for the convention next year. It appears at this time that it will take place in the Dallas/Ft. Worth area. We are scouting a location as we speak. We thought about Austin but the majority thought we needed to go back up to North Texas. The theme next year will be: "Fun Time". Let's get back to having fun like we used to. How about some contests like picking or impressioning. How about a Blind Kwikset rekey? Fastest time wins. How about large swap meets during the Saturday show? Got some ideas?

We are going to be putting on some Road Shows and are looking for input from you guys as to what and where. This would be free training for TLA members. There is also a requirement for everyone to attend at least a 1 hour Ethics course as part of their registration CEU hours. So you need seven in your trade and one in Ethics. We will be putting these classes on and training Instructors within TLA to do these for you. If you are interested in becoming an instructor for Ethics contact me and to get it set up for you.

We are checking with Lockmasters for another Pure Auto Class at the Convention. If this is something you would like to see please let us know. Otherwise we just throw it against the wall to see if it sticks. And I really hate handling that if you know what I mean.

There was also a meeting of the Locksmith Advisory Committee. Look inside for notes on that. This Committee is working for you to improve the law and our position as a trade for all of you. Comments are encouraged.

I know I always ask you to help out and let us know what you are thinking but I never get anyone calling me. I assume you are thinking something? We are about to close the legislative session. It will end in June with the Governor signing any new laws by June 20<sup>th</sup>. We do have pending legislation we are supporting and as soon as it is signed we will be letting you know how it affects you. Most of it is just changing some of the wording. There were no challenges to the law so it should be fairly straight forward. It passed the House without objections from anyone. It is now sitting in the Senate.

Due to a lack of support or driving force we are not going to do a Locksmith Rodeo in Canton, TX. this fall. Unless someone steps up to handle it with our help!

Please, stay in touch. Let's band?

*Jim Hetchler,  
President*

**Subscribe to TLA's eMailing List** to receive this publication [Texas Locksmiths Advisor] by email/download instead of regular mail. Go to [www.texaslocksmiths.org/advisor](http://www.texaslocksmiths.org/advisor) and Subscribe to the eMailing List for User Name / Password to Members Area . Or, send an email to [tla\\_advisor@texaslocksmiths.org](mailto:tla_advisor@texaslocksmiths.org) with SUBSCRIBE in the Subject line. You must supply your Last Name, First Name, TLA Member # and send from a valid email address. Note: AOL has a bulk email blocking system; Please use an alternate email account/address.

*I encourage you to Subscribe to TLA's eMailing List to receive important announcements and the most up-to-date information as it is posted. By subscribing, you will also save the Association printing and mailing costs.*

*Thanks in advance, TLA Webmaster*

**TEXAS LEGISLATIVE FUND**

The Texas Locksmiths Association monitors legislation, licensing, and regulation to look after the interests of locksmiths in Texas. A portion of the membership dues helps maintain this program, but additional contributions are needed. Those wishing to support this effort with a donation or donate items for auction, please contact a member of the board or call 1-877-TLA-INFO.

**UP COMING EVENTS**

- | MAY             | JUNE           |
|-----------------|----------------|
| 8 GHLA MEETS    | 9 LASA MEETS   |
| 8 MOTHERS DAY   | 13 ALNT MEETS  |
| 9 ALNT MEETS    | 14 GHLA MEETS  |
| 10 GHLA MEETS   | 14 FLAG DAY    |
| 12 LASA MEETS   | 19 FATHERS DAY |
| 16 GDLA MEETS   | 20 GDLA MEETS  |
| 30 MEMORIAL DAY |                |

## **MEMBERSHIP**

The following persons have applied for membership in the Texas Locksmiths Association.

Applicants will be listed in the Advisor for a period of 90 days to allow members the opportunity to identify any applicant that may be deemed "not suitable" for membership and allow proper notification of the Membership Chairman, Steve Morse at 512-353-8615 or email [aaaakey@grandecom.net](mailto:aaaakey@grandecom.net), of such applicant.

### **30 Days**

Ricky Raney  
Joe Martin  
Vicfkie Schachar  
Chadwick Thorton  
Jack Street  
Bill Roth  
Gregg Null  
Gilbert Cantu  
Ricky Brock  
Ralph Oestreich  
Krisen Andrews  
Steven Sharp  
Robert Sharp  
Dennis Baker  
Federico Avila  
Kelly Lawless  
Martin Lopez III  
Sergio Maldonado  
Jason Lerma  
Michael Soliz  
Robert Stilley  
Charlotte Wadleigh

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# New Members

*Cont. from P.3*

## **60 Days**

James Horton, Gilmer, TX  
Robert Clark, Rockport, TX  
Ernest Parker, Nederland, TX  
Wallace Toutant, Killeen, TX  
Daniel May, Dallas, TX  
Nicholas Fletcher, Hughes Springs, TX  
Billy Winfrey, Jr., Kemp, TX  
William Kindred, Weatherford, TX  
Robert West, Burnet, TX  
Michelle Popham, Denton, TX  
Jose Garcia, Edinburg, TX  
Don Hodges, Corpus Christi, TX  
John Cheatham, Buda, TX

## **90 Days**

Michael E. Cornitius, Hitchcock, TX  
William Hardin, Grandbury, TX  
Dale Shaw, Sachse, TX  
Juanita Ramsey, Graham, TX  
Rebert Kane, El Paso, TX  
Paule Reese, Dallas, TX  
Antonio Machuca, El Paso, TX  
Terra Kindred, Weatherford, TX  
Barbra Grounds, Hillsboro, TX  
Thomas Quirk, Bay City, TX

## **PENDING BOARD APPROVAL**

William Gallagher, Cedar Park, TX  
Jesus Quintero, Jr., Alton, TX  
Tryon D. Hunter, Tyler, TX  
Ricky Raney, Kerrville, TX  
Joe Martin, Beeville, TX  
David b. Durocher, Spring, TX

# Texas License Verification

If you are curious as to whether an individual or company is licensed through the Department of Public Safety, it is simple to research on the DPS web site. To do so, just follow these steps:

1. Go to the Texas DPS Private Security Board Web Page at <http://www.tcps.state.tx.us>
  2. 2. On the Bottom Left, Select Search Individual or Search Company.
  3. 3. Enter Known Information
  4. 4. Press Enter, or Select Search
- 

## Licensing Rule Reminder

Please remember that one of the DPS rules requires license holders to put their license number on any paid materials advertising their services. This seems to include business cards, flyers, invoices, and most printed material. Many licensees have found that a rubber stamp with their license number can be used to add the required information to existing stocks of materials at fairly low costs.

Also, at this time it is NOT a requirement to have your license number displayed on your service vehicle. Though you may display it, that is not necessary at this time.

You should have received an ID card. It should have a photo attached, per the instructions, and be laminated. It should be on your person at any time you are doing work as a locksmith.

Your license should be displayed at your primary place of business. It is not required to be in your service vehicle.

# Locksmith Advisory Committee

There was a meeting of the Committee in Austin.

Some of the things we spoke about were increasing the CEU's to 20 hours every two years. If adopted this would take place for the 2007 renewals and later. We also are going to seek a rule to make it mandatory to have your License number on any service vehicle. This would have to be at least 2" letters in contrasting colors. There have been discussions regarding a more exact breakdown of the CEU's so that you would have to have some of those hours in the area you specialize in. We are going to increase the Electronic Access Control test to 50 questions with a study guide. We are going to look at specific CEU's for Electronic Access Control technicians.

We are going to publish the list of Committee members so that you may contact them. The Committee decided that it needed a Chairman and Secretary. So there was a discussion and I was informed that it is me as Chairman and C.D. Lipscomb as Secretary. We are going to be publishing notes in the TLA Advisory for you to stay in touch. This Committee is made up of various professionals from different geographical areas. We have included all the Local Associations and some distributors. ALOA has a chair to represent the National insight. Our goal is to strengthen the profession.

This Committee was put together at the request of the Private Security Bureau (PSB). We wrote the rules and regulations to help support the law. We defined what a mechanical security device is. This definition was accepted by PSB and then passed onto the DPS Commission for approval. After it was published in the Texas Register for 30 days it was adopted as part of the law. If you wish a copy you can contact me and I will email it to you.

We have discussed the latest actions on the part of DPS to enforce the law. Because we are in a legislative year we have pending changes to the law. Because of this DPS has been out there but is trying to get everyone to comply rather than arrest. This will change with time. The PSB Manager and head investigator went to Corpus Christi during the last week of May. They were given the names of four companies that we not allegedly in compliance. They conducted an investigation for 3 days. They also checked into some of the local shops that were licensed. The conclusion was that three companies were in administrative violation. They were given the details they need to finish getting their license. One company was in violation. Because it was a very small two person operation they were given the option of filing for license or closing up. They decided to comply.

This year (at least until the phone books come out) there will not be a lot of hard enforcement. The State is looking for compliance and is not trying to put people out of work. They are working hard in all the areas to get everyone licensed. We are looking to hear from you should you know of anyone operating without a license. I am sure that come this fall we will hear of persons/companies being arrested for violation. I know a lot of you are sitting back saying nothing will happen. Some of you are in for a big shock!!! The Department of Public Safety takes this law along with all the others they enforce very seriously. Once the legislative session is over I think you will see them take a much different approach to violations.

***Jim Hetchler***  
6 TLA

## Legislative Fund Gains \$6000 From ALOA

May 4, 2005

Mr. Jim Hetchler  
President, Texas Locksmith Association  
PO Box 68  
Blanco, TX 78606

Dear Mr. Hetchler,

Mr. C. D. Lipscomb forwarded your letter of April 14, 2005 to me. The Associated Locksmiths of America, Inc. (ALOA) has, as you know, followed the legislative activity concerning locksmiths very closely. The locksmiths of Texas have worked hard to prevent harmful legislation and encourage reasonable legislation. All locksmiths should be encouraged by the success you have had. ALOA is pleased to be able to support the legislative effort in Texas. I have, therefore, enclosed a check for \$6,000. If ALOA can be of further assistance, please let me know.

Sincerely,

THE ASSOCIATED LOCKSMITHS OF AMERICA, Inc.  
*C W Gibson, Jr.*  
Charles W. Gibson, Jr., CAE  
Executive Director

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## President Addresses ALOA Donation

Dear TLA members,

The BOD of TLA last month had requested help from ALOA for our legislative efforts. I am here to report that they have really exceeded our expectations!!! We now know that we have the backing and support of ALOA.

We have had a very difficult time over the past 9 years or more raising money to support our lobbyist. We are still having a difficult time because locksmiths don't support their own profession. Strange! Due to support from distributors we have been able to keep going. TLA members support us through the dues payments. But this is a very small portion of what it takes to keep a lobbyist in place. I am curious why locksmiths don't support their own trade and just sit back. Yet distributors have provided funds and they are not in the trade. If

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## ALOA Makes Donation to TLA

*Continued from P.8*

you don't support your profession and we loose that lobbyist we are going to be in big trouble.

Back to ALOA.

I wish to publicly thank all the Board members, members and the Executive Director for their generous donation of \$6000.00. Yes, \$6000.00!!!

At least they know how important it is to keep this lobbyist in place. Our Lobbyist is well liked up in Austin and has access to very important people. I have personally been with him on some of his trips around the Capitol and can attest to how well he is received. We are very fortune to have him supporting us. WHY DON'T YOU?

Two Board members this week donated \$750.00 or their own money. How much have you contributed?

*Jim Hetchler*  
*President*

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## **OPEN FORUM ON LOCKSMITH LICENSING**

**July 9<sup>th</sup>, 2005, 6:30 PM till ???**

**Big Tex Restaurant**

**Amarillo, Texas**

**Speaker**

**Jim Hetchler**

**Chairman**

**Texas Locksmith Advisory Committee**

# Win Free TLA Membership Dues

The TLA Board of Directors, at its November meeting, approved a plan to award free membership dues quarterly to TLA members. Surely there's a catch! It's really simple, though. The *ADVISOR*, the TLA publication is soliciting member article submissions. In each quarter, the article judged as the best will be awarded a free year's renewal for its author. The presentation of the first award will take place at the TLA Convention in March. Articles should pertain to the locksmith community. Articles should be submitted (preferably by e-mail) to the Editor at the address shown inside the front cover of the *Advisor*. Should you have any questions about articles, submission, or the award, feel free to contact the Editor. Articles will be judged by the TLA Board of Directors to award the membership renewal.

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## Scholarship Fund

**TLA awards scholarships to sons and daughters of regular and life members who are entering or already have attended college.**

**Applicants need to submit a completed application to the Secretary postmarked between April and May 31. Renewals of scholarships must be postmarked between June 15 and July 15.**

**For more information and to obtain an application, contact the Secretary.**

**Amarillo Auto Class Coming**  
**AUTOMOTIVE CLASS**  
**TIPS, TRICKS AND TRANSPONDERS!**  
**July 9<sup>th</sup>, 2005**  
**Instructor Jim Hetchler**

**Jerry Dicky Motors**  
**2725 SW 45<sup>th</sup> St. (I27 & Eway)**  
**Amarillo, TX.**  
**8:00 AM till 5:00 PM**

**TPLA Members \$50.00**  
**Non-Members \$75.00 (Dues are \$40.00)**  
**(with free lunch)**

**Class limit is 25 students and must**  
**be registered by June 30<sup>th</sup>, 2005**

**Classroom from 8AM to 12PM**  
**Hands-on 1PM to 5PM**

**Contact Jimmy Castilleja at**  
**806-773-2550**

**Sponsored by H.L. Flake Co.**


**SUBMISSIONS TO TEXAS LOCKSMITHS ADVISOR**

**Send your Comments, Questions, Suggestions, Articles, Letters,  
Tips & Tricks, News & Class/Event Information to the Editor by:  
Email to: TLA\_Newsletter@hotmail.com      Regular Mail to:**

**Steve Sandlin  
63A Summer Pl.  
Huntsville, TX 77340**

*Submissions for inclusion in this publication must be received by the 10th of the month prior to the publication date. E.g., Submissions for the June issue must be received by May 10.*



**TLA IS AN AFFILIATE MEMBER OF ALOA  
www.aloa.org**

**CHANGE OF ADDRESS**

Complete and Mail to Secretary  
Or email information to [advancedlock@yahoo.com](mailto:advancedlock@yahoo.com)

**OLD:**

Name \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

**NEW:**

Name \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone (home) \_\_\_\_\_ (work) \_\_\_\_\_

Email \_\_\_\_\_ Effective Date \_\_\_\_\_

\_\_\_\_\_ FOLD HERE \_\_\_\_\_

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STAMP  
HERE**

**RETURN TO TLA SECRETARY:**

**TROY MAYNARD, TLA SECRETARY  
P.O. BOX 342  
DRIPPING SPRINGS, TX 78620**