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Texas Locksmiths Association
Steve Sandlin, Editor

RETURN ADDRESS:
Butch Titus, TLA Secretary
P.O. Box 142
Adkins, TX 78101-0142

TEXAS LOCKSMITHS ADVISOR



AN AFFILIATE MEMBER OF ALOA

JULY
2004

PDF VERSION

TEXAS LOCKSMITHS ASSOCIATION

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O P E N

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City, State, Zip _____

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Email _____ Effective Date _____

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RETURN TO TLA SECRETARY:

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P.O. BOX 142
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Comments, queries, or material for inclusion in this publication should be sent to the attention of the Editor at the address shown above. Changes of address should be sent to the Secretary. Submissions must be received by the 10th of the month prior to the publication date. Other associations wishing to use material from the ADVISOR are requested to give appropriate credit to TLA. Articles published in the Texas Locksmiths Advisor do not necessarily represent the views of the Texas Locksmiths Association or the TLA Board of Directors as a whole. Some articles reflect the views and/or opinions of the individual writer only.

<p>TLA 41ST ANNUAL CONVENTION & TRADE SHOW</p> <p>IN THE DOWNTOWN MARINA DISTRICT ON CORPUS CHRISTI BAY</p> <p>MARCH 22 - 27, 2005</p>	<p>Insert clearstar Ad here</p>

SUBMISSIONS TO TEXAS LOCKSMITHS ADVISOR

Send your Comments, Questions, Suggestions, Articles, Letters,
 Tips & Tricks, News & Class/Event Information to the Editor by:
 Email to: TLA_Newsletter@hotmail.com Regular Mail to:
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Submissions for inclusion in this publication must be received by the 10th of the month prior to the publication date. E.g., Submissions for the August issue must be received by July10.



TLA IS AN AFFILIATE MEMBER OF ALOA
www.aloa.org

PRESIDENTS MESSAGE:

Dear Member and friends of TLA,

As I sit here this morning and think about the weekend I am truly thankful for everyone that has helped me. I went to Dallas and Ft. Worth this weekend and put on a forum for the locksmiths in the area. We had a combined total of over 300 locksmiths join us. We had a really good time. Everyone seems to be very enthusiastic and positive about the future of the trade. Although I really hate to single out any one group because so many have been there to help there is one that I must. In just six weeks the Associated Locksmiths of North Texas have raised over \$2500.00 to support TLA and our Lobbyist. A big heart felt thanks from me and TLA. I also received a check from Joe of Forest A Lock & Key for \$100.00 that included \$50.00 from Mark of Keyman Lock and Key. If we can kindle this type of response we can really start growing and having an influence within our industry. Don't believe everything you hear. Money does talk....

This weekend we had 173 in the Dallas forum and those present donated \$1025.00 for the TLA Lobbyist. In Fort Worth we expected about 30 to show up. Over 120 showed up. We collected \$137.00 there. It appears that the economic demographics are a little different there. But that is OK because I am going back there and attend a board meeting. I expect a better response then.

The session in Dallas was digitally filmed and we expect to have a DVD of the presentation ready in about 14 days or so. That way we can reach out to those that are not able to attend a session and send them a DVD.

By the time you read this I will have been to Amarillo, Harlingen, and Longview. On the 10th of July I will be in Midland. Then back to Houston July 17th. The week after that is the ALOA show. I am really looking forward to that trip. Baltimore is really beautiful. I hope to see some of you there.

The developing relationship between the local associations and TLA is really exciting. TLA is being given a lot of responsibilities from the State to perform and having the local Associations involved will help defray the work load. I would like to see an even closer relationship between everyone. Everything we are doing as an Association will have to be

Continued on Page 2

MEMBERSHIP

The following persons have applied for membership in the Texas Locksmiths Association.

Applicants will be listed in the Advisor for a period of 90 days to allow members the opportunity to identify any applicant that may be deemed "not suitable" for membership and allow proper notification of the Membership Chairman, Butch Titus at 210-649-2166 or email btitus@sprintmail.com, of such applicant.

30 Days

Gary McDonald, Abilene, TX
James Ulmer, Houston, TX
 Walter Stephenson, Paradise, TX
 Nidal Bakkar, Bellaire, TX
 Doha Bakkar, Bellaire, TX
 Jason Miller, Houston, TX
 Brian Brasuell, Guy, TX
 Mark Walkingstick, Houston, TX
 Lance Ross, Houston, TX
 Lisa Richardson, Rowlett, TX
 Eagle Douglas, Dallas, TX
 Jeena Douglas, Dallas, TX
 Danny Davis, Universal City, TX
 Rene Maldonado, San Antonio, TX
 Steven Burns, Plano, TX
 Michael Peurifoy, Beaumont, TX
 Gerald Radford, Ballinger, TX
 Billy Belcher, Sr., Houston, TX
 Michael Mize, Spring, TX
 George Grantham, Breckenridge, TX
 Julie Rizzo, Lewisville, TX
 Kenny Clinton, Plainview, TX
 Mark Cauldill, Dallas, TX
 James Glass, Whitehouse, TX
 Alex Zocchi, Dallas, TX
 Stacy Hetchler, New Braunfels, TX

60 DAYS

Elizabeth Cabello, San Antonio, TX
Joe Pisecco, Addison, TX
Jake Davis, Victoria, TX
 James Allen, Montgomery, TX
 Jimmy Richardson, Dallas, TX
 Vance Psel, Austin, TX

MEMBERSHIP *Continued from page 3*

90 Days

Philip M. Anderson, Marble Falls, TX
Joel Ramirez, Houston, TX
James Murrell, Marshall, TX
Rickie Croxton, Olney, TX
Michael Vaughn, San Angelo, TX
Kenny Edwards, Dripping Springs, TX
Bill Winfrey, Seven Points, TX

WELCOME NEW MEMBERS

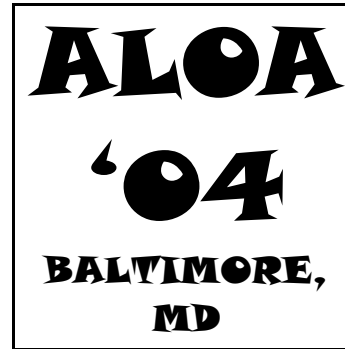
Alton C. Harp, Vernon, TX
Dennis Fitzgerald, Galveston, TX
David Abney, Lufkin, TX
Jeff Abney, Lufkin, TX
Roberto Rivera, Brownsville, TX
Judy Hyder, Buchanan Dam, TX
Stephen Craigen, Atlanta, TX
Kevin Moore, Belton, TX
Wilmer Frazier, Houston, TX
Curvis Knight, Houston, TX
Cindi Hallcom, Port Bolivar, TX
Ken Foo, Houston, TX
Frank Manning, Corpus Christi, TX
Barry Elkins, Cedarwood, Spring, TX
George Aretis, Galveston, TX
Darrel W. Moore, Humble, TX
Clayton Goodman, Houston, TX
Steve Morse, San Marcos, TX

TLA's Website (www.texaslocksmiths.org)
Is Hosted by www.Internet-Locksmith.com
Free Membership, Free Websites for Members
Locksmith Community / Resources /
News / Forums / Downloads / more...

FOR LOCKSMITHS NEEDING INFORMATION ON LICENSING, CONTACT TLA PRESIDENT JIM HETCHLER AT:

TEXASLOCKSMITHS@AOL.COM

**Get It...
Together**



Get Ready for ALOA 2004– the **biggest** security event in the world ALOA will land in Baltimore’s famed Inner Harbor to stage classes, workshops and exhibits that will help you shine in today’s marketplace.

The ALOA Convention and Security Expo
Baltimore Convention Center
Convention@aloea.org
Www.aloea.org

MEMBER RECRUITMENT INCENTIVE PROGRAM

In an effort to increase membership in The Texas Locksmiths Association the Board of Directors has voted to install a new member recruitment program that will benefit CURRENT members.

We believe our best ambassadors are our current members. This Incentive Program will give you special benefits for bringing colleagues and employees into the association in order to reach important membership milestones. It's our way of saying "Thank You" for being an active member.

As our membership expands, so too will the service to members, creating even more reasons to join. Your participation and support will ensure that your association will become an increasingly valuable resource for all Texas Locksmiths.

Effective immediately and dating back to August 2, 2003, any TLA member in good standing that first line sponsors a new member application shall be entitled to the following amenities:

1. First line sponsor on 2 –3 new member applications shall receive one (1) free convention registration.
2. First line sponsor on 4 – 6 new member applications shall receive one (1) free convention registration and one (1) free convention "party" ticket.
3. First line sponsor on 7 – 10 new member applications shall receive one (1) free convention registration, one (1) free convention "party" ticket, and one (1) free sleeping room night during annual convention.
4. First line sponsor on 11 – 14 new member applications shall receive one (1) free convention registration, one (1) free convention "party" ticket, one (1) free sleeping room night during annual convention, and a plaque.
5. First line sponsor on 15 or more new member applications shall receive one (1) free convention registration, one (1) free convention "party" ticket, one (1) free sleeping room night during annual convention, a plaque, and one (1) free class during annual convention.

This program is open to ALL TLA members in good standing with the exception of those members serving on the board. Member MUST be current with his/her membership dues during the year in which program is in effect. Program shall run from January 1st – January 1st of each year with the exception of the first year program is in effect (2003), which shall run from August 2nd to January 1st. This program shall remain in effect until such time the Board of Trustees votes to cancel the entire program.

As you can see, anyone first line sponsoring a new member application will benefit greatly. Get out there and find locksmiths who are not current members and SIGN THEM UP NOW !

TEXAS LICENSING INFORMATION

The 78th Legislature, by way of Senate Bill 1252, amended Chapter 1702, Texas Occupations Code to include companies and individuals who provide locksmith and electronic access control services to the citizens of Texas. Chapter 1702 provides that certain qualifications be met before a person or company offers to provide or provides a regulated service.

The Private Security Board, in order to facilitate the task of the licensure of the locksmith and electronic access profession, created an advisory committee chosen from members of the locksmith and electronic access control community. This advisory committee worked with the Board on recommendations on rules and policy to implement the amendments to Chapter 1702 brought about by Senate Bill 1252. This advisory committee will continue to work with the Board. The Board has made recommendations to the Commissioners of the Department of Public Safety concerning implementation of locksmith and electronic access control licensure.

The enforcement of the requirements of Chapter 1702 is the responsibility of the Investigation Section of the Private Security Bureau of the Texas Department of Public Safety. The Private Security Bureau is a component of the Department's Regulatory Licensing Service. The attached information will assist you as you begin the licensure process. Further information about the general licensing process can be obtained from our website. Go to www.txdps.state.tx.us and click on "The Texas Commission on Private Security". The frequently asked questions section contains additional information about the general licensing process that may be helpful to you.

Sincerely,
Cliff Grumbles,
Manager Private Security Bureau
Regulatory Licensing Service
Texas Department of Public Safety

**MORE LICENSING INFORMATION IS
AVAILABLE AT THE TLA WEB SITE
[HTTP://WWW.TEXASLOCKSMITHS.ORG](http://WWW.TEXASLOCKSMITHS.ORG)**

HOUSTON FORUM MAY 16, 2004

The locksmith forum at HL Flake held on Saturday turned out to be a tremendous success. There were over 180 locksmiths present. The session lasted about 3 hours. Everyone was given all the documentation they need to become licensed.

The Electronic Access Control test was given to 126 applicants. Over 100 TLA applications were signed for sponsorship to mailed in later. The tests were turned over to the Greater Houston Locksmith Association for grading and mailing of certificates for those that passed.

There were 3 people present to take fingerprints for the applicants. Everyone was given a ticket and the applicants were called into the room based on that number.

There was some difficulty when I addressed the locksmiths due to acoustics and the fact that I had to shout to be heard. We really need to have an address system where they can approach a microphone one at a time and ask their question. Then something I can use to make sure I am heard. Communicating was difficult.

Everyone as they arrive needs to be given whatever documents are to be handed out when they come in the door.

The response from all the locksmiths present was really exciting. Everyone is very enthusiastic about the program. Almost everyone I spoke to plans on becoming a TLA member. We collected \$672.00 for the Legislative fund.

Larry Shimek, the Chief Investigator for DPS, Private Security Board, was present and provided much needed support. I love having a backup present if one can be available from the Commission.

I am sure that no one left there without having all their questions answered.

I am looking forward to the Dallas forum and feel based on the last one in Houston we can expect over 200 locksmiths.

We are learning as we progress and doing the best we can. I feel that all the locksmiths appreciate the fact that TLA is there.

Jim Hetchler

SUGGESTIONS

ALL

Everyone had ideas on how to improve TLA membership

GOOD OF THE ORDER

Jim Hetchler

Everyone is looking forward to the new-year and working to increase membership.

The outgoing officers, Jim Langston, Billy Ray, and Kevin Ferrell were thanked for their contributions to TLA while serving in office.

ADJOURN

WEBMASTER NEEDED

No experience necessary. Maintain (keep up to date) TLA's website (texaslocksmiths.org). Basic computer skills and internet connection required. Training provided. Little time involved; no pay.

Current webmaster retiring after 4 years.

Email tla1373@totalzone.com

Scholarship Fund

TLA awards scholarships to sons and daughters of regular and life members who are entering or already have attended college.

Applicants need to submit a completed application to the Secretary postmarked between April and May 31.

Renewals of scholarships must be postmarked between June 15 and July 15.

For more information and to obtain an application, contact the Secretary.

THE TEXAS LOCKSMITHS ASSOCIATION
CHANGEOVER MEETING MINUTES
FEBRUARY 29, 2004

CALL TO ORDER Jim
Hetchler

INVOCATION

ROLL CALL OF INCOMING OFFICERS Butch Titus
All present but Steve Sandlin, Editor

ROLL CALL OF OUTGOING OFFICERS Butch Titus
All present but Jim Hancock, 2nd V-P

ARRANGE TRANSFER OF OFFICES ALL
The outgoing officers transferred the paperwork concerning their respective office to the new officers. Kevin will continue to do the ADVISOR for another month until Steve gets up to date.

SETUP PETTY CASH FUNDS: Jim Ackerman
1. EDITOR \$200.00
2. SECRETARY \$500.00
Jim spoke about researching obtaining credit cards to be used in lieu of the Petty Cash Funds. He turned the Treasurer's laptop over to Jim so he could look into the repair or replacement of the unit's screen.

APPOINT NEW BOARD OF TRUSTEES Jim Hetchler
Michelle Spears accepted the position of Chairman of the Board of Trustees

CHANGE TELEPHONE SERVICE Jim Hetchler
Jim will arrange for the transfer of the TLA 1-800 number and have the new board members added to the long distance account

VOLUNTEERS FOR COMMITTEES Jim Hetchler
Jim made the committee assignments for 2004.

DATE & LOCATION OF NEXT MEETING Butch Titus
The next board meeting will be held on May 1, 2004 at the Corpus Christi Omni Bayfront in Corpus Christi Texas

Cont. page 11

One of the handiest tools a locksmith can have in his truck is a jump box, one of the rechargeable 12 volt boosters that has a battery with cables, and sometimes a light an 12 volt socket. You'll find a myriad of uses for it, in addition to the usual jumping of a dead battery. For VATS and Transponder use, the car's electrical system must be up to snuff, and the box can help. It can also be used to power tools such as an NGS. One of the handiest uses, though, happens when the weather gets hot (like July in Texas.) I have a small 12 volt fan that I got from an auto parts store. It is spring-clip mounted with a cigarette lighter plug, and I have it mounted on the top of the jump box. It really helps while working on a hot car in the sun. That extra bit of a breeze can really make a difference. Take a look at those two accessories and you'll wonder how you ever worked without them!
Steve Sandlin

TEXAS LEGISLATIVE FUND

The Texas Locksmiths Association monitors legislation, licensing, and regulation to look after the interests of locksmiths in Texas. A portion of the membership dues helps maintain this program, but additional contributions are needed. Those wishing to support this effort with a donation or donate items for auction, please contact a member of the board or call 1-877-TLA-INFO.

Subscribe to TLA's eMailing List to receive this publication [Texas Locksmiths Advisor] by email/download instead of regular mail. Go to www.texaslocksmiths.org/advisor and Subscribe to the eMailing List for User Name / Password to Members Area . Or, send an email to tl_a_advisor@texaslocksmiths.org with SUBSCRIBE in the Subject line. You must supply your Last Name, First Name, TLA Member # and send from a valid email address. Note: AOL has a bulk email blocking system; Please use an alternate email account/address.

I encourage you to Subscribe to TLA's eMailing List to receive important announcements and the most up-to-date information as it is posted. By subscribing, you will also save the Association printing and mailing costs.

Thanks in advance, TLA Webmaster

**TLA Board Meeting
Tentatively Set for August 14
Austin Location TBA**

The Texas Locksmiths Association Agenda
 Pre-Convention Meeting
 February 24, 2004
 Tremont Hotel Galveston, Texas

President Michelle Spears
 Parliamentarian Ed Stites

Call meeting to order 4:44 PM
Invocation
Pledge of Allegiance to the Flag
Roll Call of officers
 Absent: Billy Ray
 Jim Hancock

Recognize guests present
 Bill Bybee
 Sue Ackerman
 Pat Titus

Minutes of Previous Meeting
 Approved by Email

Communications
 Butch registrations only and questions on licensing
 Jim L. Nothing
 Jim A Been reviewing past records and playing catch up
 Ed Stites Nothing
 Pat Titus Nothing
 Jim H will report on legislative items

Review committee assignments
 Committees were revised

Committee Reports / Old & New
Convention
 Exhibits 46 available, 38 sold. Host booth will be GHLA and one empty booth will be the lounge area. Sandy Lawrence will be doing a service to members by taking blood pressure and handing out literature on high blood pressure.
 Any Problems?
Membership
 Vote on new applications
 Terry Tripp-Flower Mound, TX
 Ernest Gault-Austin, TX
 Andrew Lewis III-Del Rio, TX
 Need First line sponsors on several pending applications.
 Michelle made motion to accept. Ed Stites seconded. All voted to accept the 3 as members to TLA.

Bulletin
 Kevin already submitted the March to the printer.

Education Report
 Michelle reported that everything was in order for education including the transportation for the instructors.

Finance Report
 Jim A reported that the 1099 was filed incorrectly, by the last Treasurer, with the IRS. It has been corrected by the filing of an amended 1099. Cont. p.9

Financial reports are prepared to pass out to the membership.
Security
 Michelle reported that Galveston PD would be the trade show security at \$25.00 per hour per man.

Sales
 New items needed for 2003?

Grievance
 Any grievance filed? None

Rules and By-laws
 Due to new state legislated laws being formulated, there will need to be some changes to the TLA bylaws presented to the membership at the 2005 General Membership meeting.

Inventory
 Ending inventory/2003 Board
 The outgoing board will be turning in their inventory. By board approval the HP Deskjet printer the Treasurer has will be disposed of due to it being inoperable.
 Beginning inventory/2004 Board
 The new board will be filling out the inventory of the items that they

Board of Trustees
 Memorial Education Fund
 Scholarship Fund

Public Relations
Legislative Report
 Jim Hetchler reported on the formation of the committee for input of definitions of the rules for the recently passed laws concerning lock smiths. Eight Continuing Education Hours will be required annually. Generally liability insurance will be required. Background checks are required. The State of Texas has two forms that must be filled out. Anyone with a felony grade conviction within 20 years will not be accepted. Class B misdemeanors within 5 years are not accepted. Applicants must use the state fingerprint card and TLA will be the source of those cards. Also TLA will be the first contact if there is a complaint on a locksmith in Texas. More details will be available at the Wednesday night open forum

Registration
 2004 Registration counts Wed 38, Thur 48, Fri 51, Banquet 60.
 Any problems? None. Any Suggestions?

Secretary's Report
Telephone Service
 Jim H. will take care of having the service updated for new board.

Good of the Order
Benediction
Adjourn Meeting 6:10 PM