

# **TEXAS LOCKSMITH'S ADVISOR**

**January 2005**

**TEXAS LOCKSMITHS ASSOCIATION**  
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Comments, queries, or material for inclusion in this publication should be sent to the attention of the Editor at the address shown above. Changes of address should be sent to the Secretary. Submissions must be received by the 10th of the month prior to the publication date. Other associations wishing to use material from the ADVISOR are requested to give appropriate credit to TLA. Articles published in the Texas Locksmiths Advisor do not necessarily represent the views of the Texas Locksmiths Association or the TLA Board of Directors as a whole. Some articles reflect the views and/or opinions of the individual writer only.

# President's Message

Dear Members,

We are now into the New Year and I hope it goes a little slower than 2004, so that I can at least enjoy some of it. I have sold my house and moved into a 33' trailer with my wife of 32 years. We haven't been this close since the honeymoon!!!! We are building a new home and we are really busy getting that done.

I am looking forward to this year because it will begin a new era in the profession of locksmithing. The licensing law is being actively enforced by now and so we hope that you have all got your license to practice the trade.

The Convention is coming soon and we ask that you spread the word so that we can have a great turnout. We will have some people from D.P.S., Private Security Bureau there to answer any questions you may have. We will have a class to show you how to file a complaint about unlicensed activity. There will be an automotive tips and tricks class, by me, one of the evenings. There will also be several others that we are putting together as you read this. I had mentioned last month that Jake Jakabluski would be there and he was planning on attending. But something has come up so that he will not be able to. We still do have the whole Pure Auto Crew coming so sign up early.

Also bring your fishing pole or boat so that we can do some fishing. There are many things for you to do in the area with the family. So we hope that you have brought them. Check out the Aquarium and the big Aircraft Carrier. The Aquarium is really very nice and the kids will love it.

This is the time of the year when we can renew old friendships and share our knowledge with each other. We need to continue our relationships with each other to grow and strengthen the profession. We can try to reach out to the younger ones to help them and encourage them to become locksmiths. Invite them to the convention so they may have the exposure to the profession.

I am looking forward to seeing you all!

Jim Hetchler  
President

**Subscribe to TLA's eMailing List** to receive this publication [Texas Locksmiths Advisor] by email/download instead of regular mail. Go to [www.texaslocksmiths.org/advisor](http://www.texaslocksmiths.org/advisor) and Subscribe to the eMailing List for User Name / Password to Members Area . Or, send an email to [tla\\_advisor@texaslocksmiths.org](mailto:tla_advisor@texaslocksmiths.org) with SUBSCRIBE in the Subject line. You must supply your Last Name, First Name, TLA Member # and send from a valid email address. Note: AOL has a bulk email blocking system; Please use an alternate email account/address.

*I encourage you to Subscribe to TLA's eMailing List to receive important announcements and the most up-to-date information as it is posted. By subscribing, you will also save the Association printing and mailing costs.*

*Thanks in advance, TLA Webmaster*

**TEXAS LEGISLATIVE FUND**

The Texas Locksmiths Association monitors legislation, licensing, and regulation to look after the interests of locksmiths in Texas. A portion of the membership dues helps maintain this program, but additional contributions are needed. Those wishing to support this effort with a donation or donate items for auction, please contact a member of the board or call 1-877-TLA-INFO.

**UP COMING EVENTS**

- | <b>JANUARY</b> |               | <b>FEBRUARY</b> |                |
|----------------|---------------|-----------------|----------------|
| 1              | NEW YEARS DAY | 8               | GHLA MEETS     |
| 10             | ALNT MEETS    | 10              | LASA MEETS     |
| 11             | GHLA MEETS    | 14              | ALNT MEETS     |
| 13             | LASA MEETS    | 14              | VALENTINES DAY |
| 17             | GDLA MEETS    | 21              | GDLA MEETS     |

**TLA CONVENTION**  
**MARCH 15-19**

## **MEMBERSHIP**

The following persons have applied for membership in the Texas Locksmiths Association.

Applicants will be listed in the Advisor for a period of 90 days to allow members the opportunity to identify any applicant that may be deemed "not suitable" for membership and allow proper notification of the Membership Chairman, Butch Titus at 210-649-2166 or email [btitus@sprintmail.com](mailto:btitus@sprintmail.com), of such applicant.

### **30 Days**

Miguel Nieves, Arlington, TX  
Jack E Street, Fort Worth, TX  
Vickie Schachar, Sherman, TX

### **60 Days**

Robert Kane, El Paso, TX  
Paula R. Reese, Dallas, TX  
Antonio Machuca, El Paso, TX

### **90 Days**

Charles W. Camp, Rowlett, TX  
James E. Brandon, Mineola, TX  
Colleen G. McAdoo, Houston, TX  
Charles W Newsom, Belton, TX  
Brian E. Long, Houston, TX

## **WELCOME NEW MEMBERS**

John Weber, El Paso, TX  
Ruben Beltran, El Paso, TX  
Ana Clark, Nevada, TX  
William Clark, Nevada, TX  
Laura Cox, Dallas, TX  
Billy Lee, Lufkin, TX  
Troy Niemeyer, Texarkana, TX  
Darrell Jackson, Yoakum, TX  
Ruben Sanchez, Houston, TX  
Dennis LeDuff, Cedar Hill, TX  
Devon Willis, Irving, TX  
Chadwick Thorton, Cypress, TX

## LIFE MEMBER NOMINATION FORM

(BASED ON OUTSTANDING SERVICE TO THE ASSOCIATION)

I, \_\_\_\_\_, nominate \_\_\_\_\_

for a Life Membership in the Texas Locksmiths Association.

I feel this member qualifies for Life Membership based on the reasons indicated below: *(Please check all that apply)*

Has served on the TLA Board \_\_\_\_\_

Has served on TLA Committees \_\_\_\_\_

Has written articles for TLA *Advisor* \_\_\_\_\_

Has been a TLA member for \_\_\_\_\_ years \_\_\_\_\_

Has taught classes for TLA \_\_\_\_\_

Has formed classes for TLA \_\_\_\_\_

Has served as Director to TLA \_\_\_\_\_

Local Association affiliation \_\_\_\_\_

*\*Please understand that not every nominee for Life Membership may receive one; we are limited to the number of awards we may offer each year. In case of multiple nominations, awards will be given based on the nominee's contributions to the association.*

**\*\* THIS FORM MUST BE RETURNED TO THE AWARDS CHAIRMAN  
NO LATER THAN FEBRUARY 1, 2005.**

Jim Hetchler, Awards Chairman  
P.O. Box 68  
Blanco, TX 75606  
1-877-TLA-INFO toll free  
Email: [thekeypro@aol.com](mailto:thekeypro@aol.com)

# Texas License Verification

If you are curious as to whether an individual or company is licensed through the Department of Public Safety, it is simple to research on the DPS web site. To do so, just follow these steps:

1. Go to the Texas DPS Private Security Board Web Page at <http://www.tcps.state.tx.us>
  2. On the Bottom Left, Select Search Individual or Search Company.
  3. Enter Known Information
  4. Press Enter, or Select Search
- 

## Company Introduces New Security Product for Locksmith Sales

Introducing the Door Defender®, the product that stops home invasions before they happen. Installs in minutes and withstands up to 2500 pounds of direct impact. Perfect for the most common break in points including back doors, side doors and side garage doors.

Costs only \$9.99ea. + Shipping. Retail for over \$20 + installation fees.

**Easy Sell + Easy Installation = Easy Money**

Contact me for additional information.

**Domnick Iwasyk**

**Account Executive**

**Energy Technology Laboratories**

2351 Tenaya Drive, Modesto, CA 95354

Toll Free: (800) 344-3242 email: [domnick@getwise.org](mailto:domnick@getwise.org)

**Online Brochures**

<http://www.etlproducts.com/dd/DoorDefender1.pdf>

<http://www.etlproducts.com/dd/DoorDefender2.pdf>

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<p><b>NEW CONVENTION DATE</b></p> <p><b>MARCH 15-19</b></p>
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# **TEXAS LOCKSMITHS ASSOCIATION**

## **41st Annual Convention And Trade Show**

**Omni Hotel Corpus Christi  
900 Shoreline**

**March 15-19, 2005**

**Featuring Classes, Seminars,  
And Exhibits**

*Convention registration packets will be mailed out to Texas Locksmiths Association members in the next few months. It's not too early, though, to mark your calendar and make plans to attend. Included in the registration packet will be information on the hotel, and other items of interest to spouses during the convention. As usual, the trade show will feature a large number of vendors showing their products and many will be featuring special incentives available only during the convention. The TLA web site will also contain up-to-date information on the convention.*

*See you in Corpus!*

# **IMPORTANT TLA CONVENTION DATE CHANGE INFORMATION**

Due to the original date of the 2005 TLA Convention falling on Easter weekend, the date for the convention has been change to March 15-19, which is the previous weekend to the original date. The Omni Hotel is offering great rates to our members, and information will be in the forthcoming TLA Convention packets being sent to all members.

**NEW CONVENTION DATE**

**MARCH 15-19**

## **LEARN AND EARN**

Access control installers/helpers needed. Houston and statewide. Email [locksmith@totalzone.com](mailto:locksmith@totalzone.com) or call 1-888-924-0969.

**Please post or announce this job opening for part-time Locksmith located in Grand Prairie, TX. If you or someone you know may be interested, please have them forward their resume as soon as possible. Thank you!**

**COG Staffing  
P. O. Box 141922  
Irving, TX. 75014-1922  
972-254-6883 Office  
972-254-6797 Fax  
Eldred White, Branch Manager  
email: [cogrecruiting@comcast.net](mailto:cogrecruiting@comcast.net)**

*COG* Staffing, a executive search firm, is seeking a part-time Locksmith in Grand Prairie, Texas. It is about 20 hours a week and pays \$13-15 hr. You must have a clean background and able to pass a Government clearance. You must have 1 to 2 years experience with electronic locks, cypher locks and electronic deadbolts locks. Please email your resume and references in word format to [cogrecruiting@comcast.net](mailto:cogrecruiting@comcast.net)

***FOR LOCKSMITHS NEEDING INFORMATION ON LICENSING, CONTACT TLA PRESIDENT JIM HETCHLER AT:***

**[TEXASLOCKSMITHS@AOL.COM](mailto:TEXASLOCKSMITHS@AOL.COM)**

**Visit TLA's Website at [www.texaslocksmiths.org](http://www.texaslocksmiths.org)**

## **MEMBER RECRUITMENT INCENTIVE PROGRAM**

In an effort to increase membership in The Texas Locksmiths Association the Board of Directors has voted to install a new member recruitment program that will benefit CURRENT members.

We believe our best ambassadors are our current members. This Incentive Program will give you special benefits for bringing colleagues and employees into the association in order to reach important membership milestones. It's our way of saying "Thank You" for being an active member.

As our membership expands, so too will the service to members, creating even more reasons to join. Your participation and support will ensure that your association will become an increasingly valuable resource for all Texas Locksmiths.

Effective immediately and dating back to August 2, 2003, any TLA member in good standing that first line sponsors a new member application shall be entitled to the following amenities:

1. First line sponsor on 2 –3 new member applications shall receive one (1) free convention registration.
2. First line sponsor on 4 – 6 new member applications shall receive one (1) free convention registration and one (1) free convention "party" ticket.
3. First line sponsor on 7 – 10 new member applications shall receive one (1) free convention registration, one (1) free convention "party" ticket, and one (1) free sleeping room night during annual convention.
4. First line sponsor on 11 – 14 new member applications shall receive one (1) free convention registration, one (1) free convention "party" ticket, one (1) free sleeping room night during annual convention, and a plaque.
5. First line sponsor on 15 or more new member applications shall receive one (1) free convention registration, one (1) free convention "party" ticket, one (1) free sleeping room night during annual convention, a plaque, and one (1) free class during annual convention.

This program is open to ALL TLA members in good standing with the exception of those members serving on the board. Member MUST be current with his/her membership dues during the year in which program is in effect. Program shall run from January 1st – January 1st of each year with the exception of the first year program is in effect (2003), which shall run from August 2nd to January 1st. This program shall remain in effect until such time the Board of Trustees votes to cancel the entire program.

As you can see, anyone first line sponsoring a new member application will benefit greatly. Get out there and find locksmiths who are not current members and SIGN THEM UP NOW !

## GEORGE ROBBINS MEMORIAL EDUCATION AWARD

This award was established to recognize a member of the industry for his/her outstanding accomplishments in the field of educational service to the Texas Locksmith Association.

Recipients of this award must have qualifications in teaching, planning, and/or managing educational classes for the Texas Locksmiths Association. Nominee should meet one or more of these accomplishments to qualify.

This award was named after the late George "Robbins of San Antonio, Texas, a pioneer of education for all Texas locksmiths.

Past recipients of this award include:

Stan Fuher	Rex Parmelee	James P. Rushing
Buddy Clifford	Joe Bucha	Bill Reed
Kenny Lee	Steve Young	Gus Pena
Jerry McNickle	Wanda Clark	Judy Cliffird
Keith Knott	Jim Hetchler	

- TO MAKE YOUR NOMINATION, PLEASE FILL OUT THE FOLLOWING FORM AND RETURN TO THE AWARDS CHAIRMAN NO LATER THAN FEBRUARY 1, 2005.

Jim Hetchler, Awards Chairman  
P.O. Box 68  
Blanco, TX 78606  
Toll Free 1-888-TLA-INFO  
Email: thekeypro@aol.com

I, \_\_\_\_\_, nominate \_\_\_\_\_  
For the George Robbins Memorial Education Award based on the following:

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*(attach separate page if additional space is needed)*

**TLA LONGHORN AWARD**

The Texas Locksmiths Association recognizes a member of our association each year through presentation of the TLA Longhorn Award.

The person recognized must have provided extended unselfish devotion to the Texas Locksmiths Association without compensation, and through those efforts have made TLA a better association with lasting results.

This award is patterned after the most prestigious locksmith industry award, The Philadelphia Award.

Members having received the award in the past are:

Larry McCall	Howard Johnsen	Bill Reed
Gerald Connelly	Breck Camp	Herman Stroud
Judy Clifford	Rex Parmelee	Wanda Clark
Andrea Dee Buchs	James P. Rushing	Butch Titus
Pat Titus	ALOA	Dan Floeck

\*TO PLACE YOUR NOMINATION FOR THIS AWARD PLEASE FILL OUT THE FOLLOWING FORM AND RETURN TO THE AWARDS CHAIRMAN NO LATER THAN FEBRUARY 1, 2004.

Jim Hetchler, Awards Chairman  
P.O. Box 68  
Blanco, TX 78606  
Toll Free: 1-888-TLA-INFO  
Email: thekeypro@aol.com

I, \_\_\_\_\_ nominate \_\_\_\_\_  
As a candidate for receipt of the TLA Longhorn Award based on the following reasons:

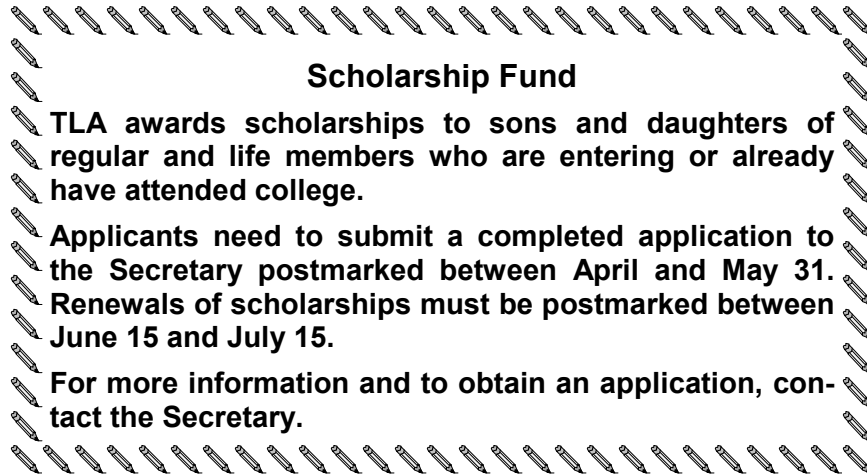
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*(attach separate page if additional space is needed)*

# Members Write In

what about the new Tx Locksmith Lic when is the Dead line on it is it 12-31-04 ?. when do you have to have a Locksmith Lic ?, if you don't have your Lic by 1-1-05 can you still do your locksmith work with a no Lic ?. if so then it looks like the one of us or getting it put to us because we paid our money and time is going wight on or we can say we are paying to be a locksmith and the ones that don't have there Lic yet there \$375. a year has not stated yet and they are doing locksmith work just me , are or they out of Buss until they get the Lic, ---Harp's Lock & Key  
Alton Harp

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**Scholarship Fund**

**TLA awards scholarships to sons and daughters of regular and life members who are entering or already have attended college.**

**Applicants need to submit a completed application to the Secretary postmarked between April and May 31.**

**Renewals of scholarships must be postmarked between June 15 and July 15.**

**For more information and to obtain an application, contact the Secretary.**

*Happy New Year*

## Win Free TLA Membership Dues

The TLA Board of Directors, at its November meeting, approved a plan to award free membership dues quarterly to TLA members. Surely there's a catch! It's really simple, though. The *ADVISOR*, the TLA publication is soliciting member article submissions. In each quarter, the article judged as the best will be awarded a free year's renewal for its author. The presentation of the first award will take place at the TLA Convention in March. Articles should pertain to the locksmith community. Articles should be submitted (preferably by e-mail) to the Editor at the address shown inside the front cover of the *Advisor*. Should you have any questions about articles, submission, or the award, feel free to contact the Editor. Articles will be judged by the TLA Board of Directors to award the membership renewal.

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## H. L. Flake to Design, Print TLA Flyer

Dan Floeck, CEO of Herbert L Flake Co. in Houston, recently volunteered the services of his company to design, print, and distribute to other suppliers a full-color flyer supporting the upcoming Texas Locksmiths Association convention in Corpus Christi. Dan is going to get the flyer out to other Texas distributors to be included in shipments to Texas locksmiths, with the idea that the might be prompted into becoming TLA members (if not already) and attending the Association's convention.

The proof of the new flyer has been sent to the TLA board for approval, and it really gets the attention. Look for it in upcoming shipments from HL Flake or other suppliers.

The board wishes to thank Dan for his support for our organization, and volunteering to do this gargantuan job. Dan has long been a supporter of the organization, its members, and the trade, and the board wants to recognize again his many contributions.

<p><b>TLA 41ST ANNUAL CONVENTION &amp; TRADE SHOW</b></p> <p><b>IN THE DOWNTOWN MARINA DIS- TRICT ON CORPUS CHRISTI BAY</b></p> <p><b>MARCH 15-19, 2005</b></p>	

**SUBMISSIONS TO TEXAS LOCKSMITHS ADVISOR**

**Send your Comments, Questions, Suggestions, Articles, Letters,  
Tips & Tricks, News & Class/Event Information to the Editor by:  
Email to: TLA\_Newsletter@hotmail.com      Regular Mail to:**

**Steve Sandlin  
63A Summer Pl.  
Huntsville, TX 77340**

*Submissions for inclusion in this publication must be received by the 10th of  
the month prior to the publication date. E.g., Submissions for the February  
issue must be received by January 10.*



**TLA IS AN AFFILIATE MEMBER OF ALOA**  
[www.aloa.org](http://www.aloa.org)

**CHANGE OF ADDRESS**

**Complete and Mail to Secretary  
Or email information to [btitus@sprintmail.com](mailto:btitus@sprintmail.com)**

**OLD:**

**Name** \_\_\_\_\_

**Address** \_\_\_\_\_

**City, State, Zip** \_\_\_\_\_

**NEW:**

**Name** \_\_\_\_\_

**Address** \_\_\_\_\_

**City, State, Zip** \_\_\_\_\_

**Phone (home)** \_\_\_\_\_ **(work)** \_\_\_\_\_

**Email** \_\_\_\_\_ **Effective Date** \_\_\_\_\_

\_\_\_\_\_ FOLD HERE \_\_\_\_\_

**PLACE  
STAMP  
HERE**

**RETURN TO TLA SECRETARY:**

**BUTCH TITUS, TLA SECRETARY  
P.O. BOX 142  
ADKINS, TX 78101-0142**